



Resilience in New Mexico Agriculture: A Collective Impact Initiative

**BACKGROUND
REPORT**

DATA BOOK

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Table of Contents

Introduction / Purpose of Data Book

Data Sources

Data Narratives and Charts

Background Report Chapters & Data Roadmap

Data Tables

Introduction / Purpose of Data Book

There are three primary, but not separate purposes for developing this data book. The first is to provide background information that can be referenced in overall discussions of moving forward to address resiliency in New Mexico's agriculture. The data shows the agricultural sector as a whole but also provides sectoral information as well. Second, the data supports the information in the published background report. We have included a "roadmap" that links specific data tables to the chapters in the background. Lastly, the data in these tables and available from other sources will inform the discussions and development of task force recommendations for addressing issues at hand.

Data Sources

The United States Department of Agriculture-National Agricultural Statistics Service (USDA-NASS) Census of Agriculture provides the most complete periodic agriculture data for National, Individual State, and county-level jurisdictions. Taken every five (5) years, it is among the most widely used data source available to address a wide variety of questions regarding the agriculture sector. The data contained here for the State of New Mexico has been compiled from the three (3) most recent censuses, of 2002, 2007, and 2012. Aggregate and sectoral data have been included.

The commodity sectors are defined using the North American Industrial Code System (NAICS). The NAICS is a coding system that identifies all types of industries, including agricultural ones. Thirteen agricultural sectors are included in the data provided for New Mexico¹:

Oilseed and Grain farming. Establishments primarily engaged in growing oilseed and/or grain crops and/or producing oilseed and grain seeds. Includes corn and grain silages.

Vegetable and melon farming. Establishments primarily engaged in one or more of the following: growing vegetable and/or melon crops, producing vegetable and melon seeds, and growing vegetable and/or melon bedding plants.

¹ The NAICS naming conventions include some agricultural products that are not produced in New Mexico. We have structured the data tables to account for that situation.

Fruit and Tree Nut farming. Establishments primarily engaged in growing fruit and/or tree nut crops.

Greenhouse, nursery and floriculture production. Establishments primarily engaged in growing crops of any kind under cover and/or growing nursery stock and flowers. Includes short rotation woody crops and certain Christmas trees.

Cotton. Establishments primarily engaged in growing cotton crop.

Hay and other. Establishments primarily engaged in growing hay and other crops such as sugar beets, peanuts, and hay or grass seed. Does not include crops in previously defined categories.

Beef cattle ranching and farming. Establishments primarily engaged in raising cattle (including dairy herd replacement cattle). Does not include pastureland-only farms (those with only 100 or more acres of pastureland) that are included in animal aquaculture and other animal production.

Cattle feedlots. Establishments primarily engaged in feeding cattle for fattening.

Dairy cattle and milk production. Establishments primarily engaged in milking dairy cattle.

Hog and pig farming. Establishments primarily engaged in raising hogs and pigs. Activities may include breeding, farrowing, and the raising of weaner pigs, feeder pigs, or market size hogs.

Poultry and egg production. Establishments primarily engaged in breeding, hatching, and raising poultry for meat or egg production.

Sheep and goat farming. Establishments primarily engaged in raising sheep, lambs, and goats or feeding lambs for fattening.

Animal aquaculture and other animal production. Establishments primarily engaged in farm raising finfish, shellfish or any other kind of animal aquaculture. Also includes establishments primarily engaged in raising animals and insects, except those previously identified, for sale or product production. Examples include bees, horses and other equines, rabbits and other fur-bearing animals.

Data Narratives and Charts

A set of narratives related to data in the included tables is also included in this Data Book. The narratives may be related to more than a single table in some cases. These narratives add context to the numbers presented and suggest directions Task Force members might look to as they consider recommendations. Associated charts are included in the narratives in all cases. Charts present a picture of the data that sometimes better conveys data relationships or trends across time.

The titles of the individual narratives are:

STRUCTURE OF NEW MEXICO AGRICULTURE

BUSINESS ORGANIZATION OF NEW MEXICO AGRICULTURE

ECONOMICS OF AGRICULTURE IN NEW MEXICO – SALES

ECONOMICS OF NEW MEXICO AGRICULTURE – NET GAINS & NET LOSSES

Hired Agricultural Labor in New Mexico

Irrigated Agriculture in New Mexico

SPECIAL 2012 AGRICULTURAL CENSUS DATA

Background Report Chapters & Data Roadmap

Chapter 1: Past, Present and Future (Tables 1, 2, 3, 16)

Chapter 2: Land and Water (Tables 1, 7, 8, 17)

Chapter 3: Economics and Supply Chains (Tables 3, 4, 5, 6, 11, 12, 13, 14, 15)

Chapter 4. Farmers and Ranchers (Chapters 2, 9, 10, 16)

Data Tables

The included data tables represent only a selected set of variables from the wealth of information available in the Agricultural Census. Given three agricultural Census data sets in most, but not all², cases, one can calculate changes in the data over two short-runs of 5 years (2002 -2007 and 2007 - 2012) and a longer (10 year run, 2002 – 2012). Computing percentage changes in the data is one way to examine those trends. There might be some question as to whether all changes are relevant or perhaps only the long-term one is important.

There are seventeen (17) numbered data tables included. Readers need to be aware that in some cases, to make reading easier, the tables are presented as multiples (at most 3, one for each Agricultural Census year). For example, Tables 1.1, 1.2, and 1.3 each contains the same data categories but are differentiated by year.

The included table titles are:

Table 1. FARMS & LAND IN FARMS

Table 2. FARM LEGAL STATUS FOR TAX PURPOSES

Table 3. TOTAL SALES OF AGRICULTURAL PRODUCTS, TOTAL PRODUCTION EXPENSES, NET CASH INCOME

Table 4. AGGREGATE AGRICULTURAL INDUSTRY “EXPANDED INCOME” STATEMENTS

Table 5. HIRED FARM LABOR

Table 6. FARMS RECEIVING GOVERNMENT PAYMENTS

Table 7. IRRIGATED LAND

Table 8. FARMS & GENERAL LAND USE

Table 9. PRINCIPAL OPERATOR CHARACTERISTICS

Table 10. MORE PRINCIPAL OPERATOR CHARACTERISTICS

Table 11. FARMS BY ECONOMIC CLASSES (SALES)

² In some cases, data for only the 2007 and 2012 Agricultural Census are available.

Table 12. FARMS BY SIZE CLASSES

Table 13. FARMS WITH DIRECT SALES TO INDIVIDUALS FOR HUMAN CONSUMPTION

Table 14. FARMS WITH ORGANIC SALES

Table 15. FARMS WITH NET GAINS AND NET LOSSES

Table 16. NEW MEXICO FARMS BY TYPOLOGY, 2012

Table 17. LAND USE PRACTICES, 2012

NARRATIVES with Charts

STRUCTURE OF NEW MEXICO AGRICULTURE

Many issues and questions concerning agriculture focus on the number of farms and ranches, their size, and the characteristics of their operators. There are still many “small” farms and ranches in the State that have been supported by the populace for many years. One of the more pressing issues that has been raised is the aging of the population that are farmers and ranchers. The charts in this narrative are based on data found in Tables 1, 9 and 12.

The total number of farms in the State grew from 15,170 in 2002 to 24,721, about a 63 percent increase. The size (acreage) data included in Table 9 has been collapsed into seven categories as shown in Chart 1. This set of size categories is arbitrary but has been used in several other reports and discussions. The farm numbers are expressed as percentages of the total farm numbers.

Chart 1.

Percentage of all farms by size category, 2002, 2007, 2012

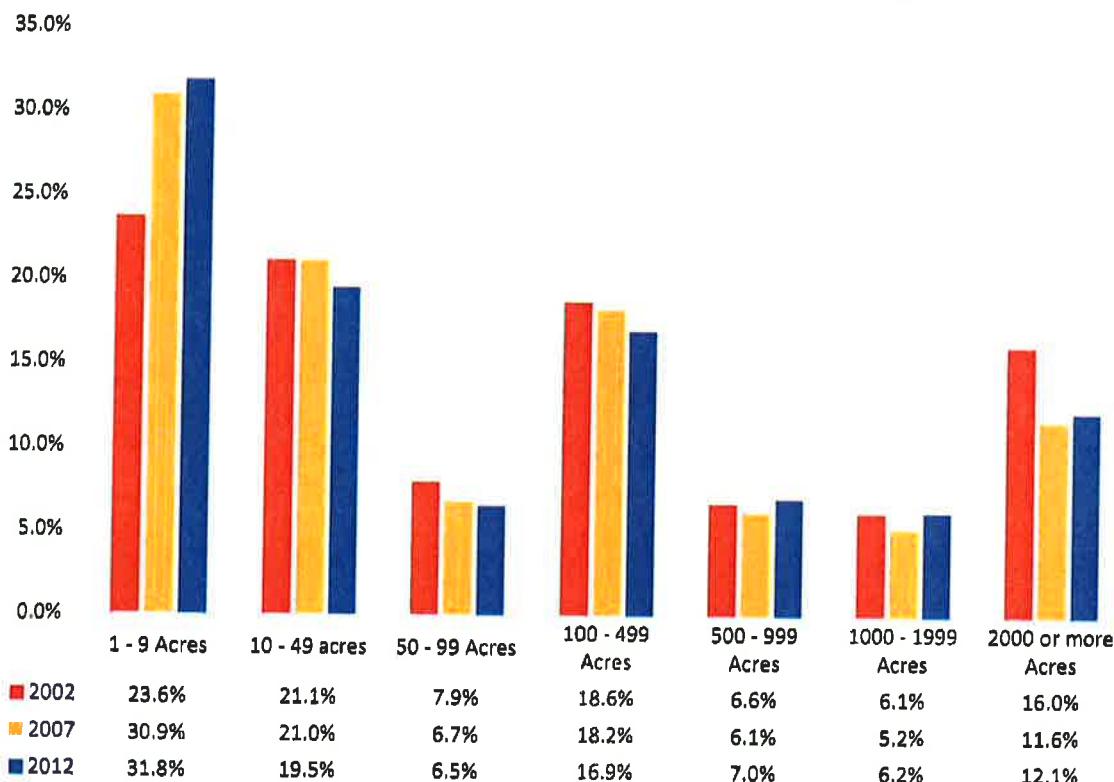


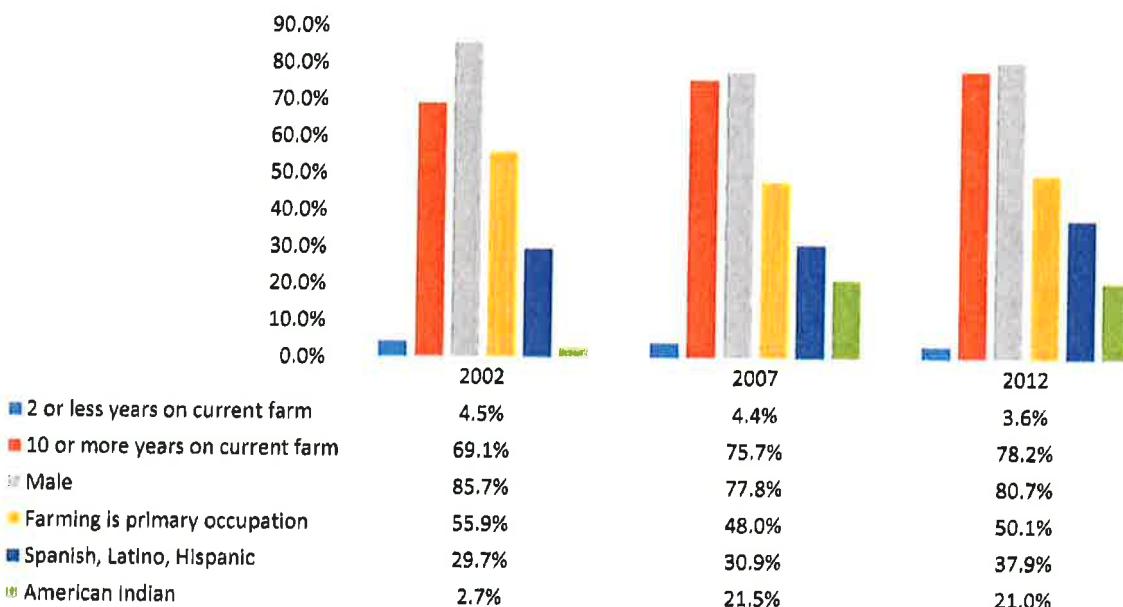
Chart 1 describes the distribution of farms and ranches by size category for the three Agricultural Census years. If small were thought to be less than less than 50 acres, the average percentage over the three years in that category is about 49 percent. Farms in the largest acreage category ranged from 16 percent in 2002 to just over 12 percent in 2012. This type of chart could also be constructed to illustrate changes in actual numbers of farms.

Shifting to the “structure” of operators, we consider a selected set of the data included in tables 9 and 12. There has been quite a bit of discussion about the gender, ethnic background, age, and occupational status of farm operators recently. Agricultural Census data is collected for these and many other categories of traits related to those operators.

In Chart 2 we examine six (6) selected characteristics; two related to farm tenure; two ethnic categories, and two other commonly noted characteristics. The measure is again in percentage terms; for example in 2002 almost 86 percent of farms had male principal operators. Perhaps this is not surprising: but the percentage dropped to about 81 percent in 2012. Farming was the primary occupation of principal operators on about 50 percent of farms in 2012.

Chart 2.

Selected Characteristics of Principal Operators, 2002, 2007, 2012

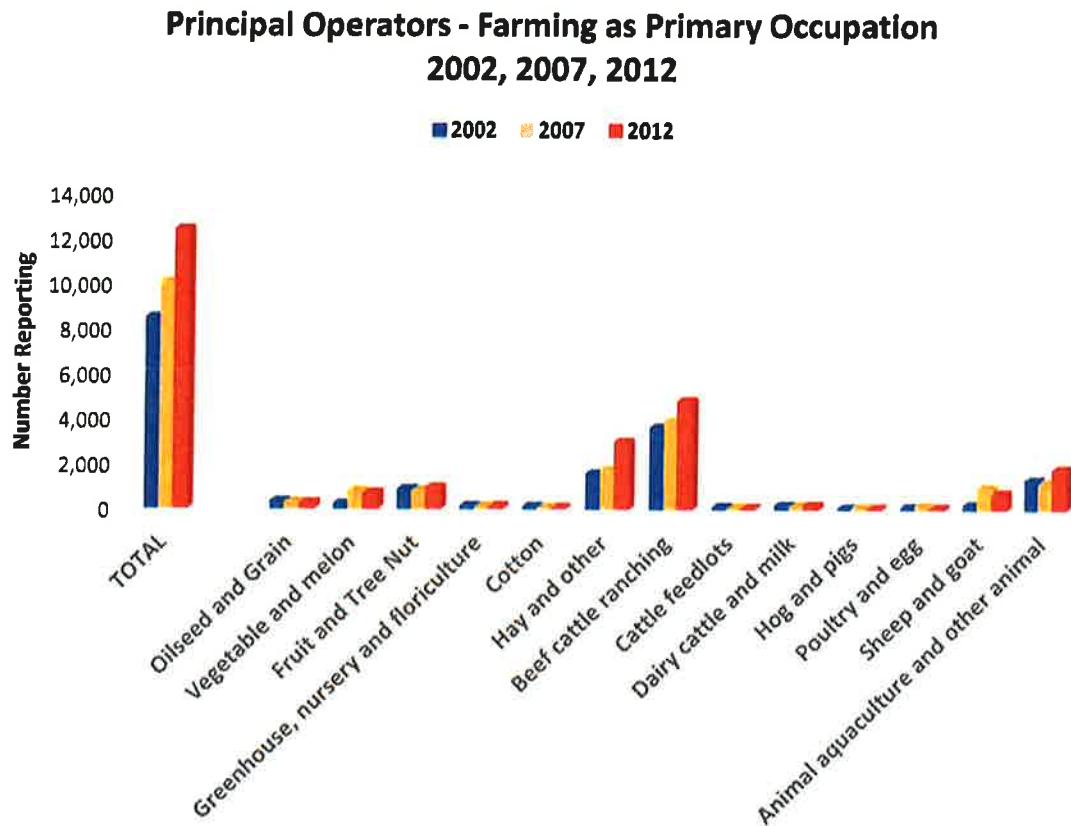


Ethnic diversity among principal operators is reflected in the combined share of American Indians and Spanish, Latino, or Hispanic operators hovering near 50 percent in 2012. The notable jump in the share of American Indian operators from 2002 to 2007 is a likely result of concerns raised related to the low reported count in 2002.

The tenure of principal operators on their current farm less than two years averaged about 4.2 percent over the three Agricultural Census years. The same average percentage for the over 10 year tenure category is about 74 percent. The 10 year percentage change for the 10 or more year tenure group raised the farm number in that group by about 9,000 farms over the period. The downward trend for the 2 year or less group did increase farm numbers in the category but only by 207.

For our consideration of age and farming as the primary occupation we will shift to a framework that illustrates the sectoral components of the two factors. It is possible to do the same with the previous data as well if requested. In Chart 3, the changing numbers of principal operators who claimed farming as their primary occupation over the Agricultural Census years is highlighted.

Chart 3.

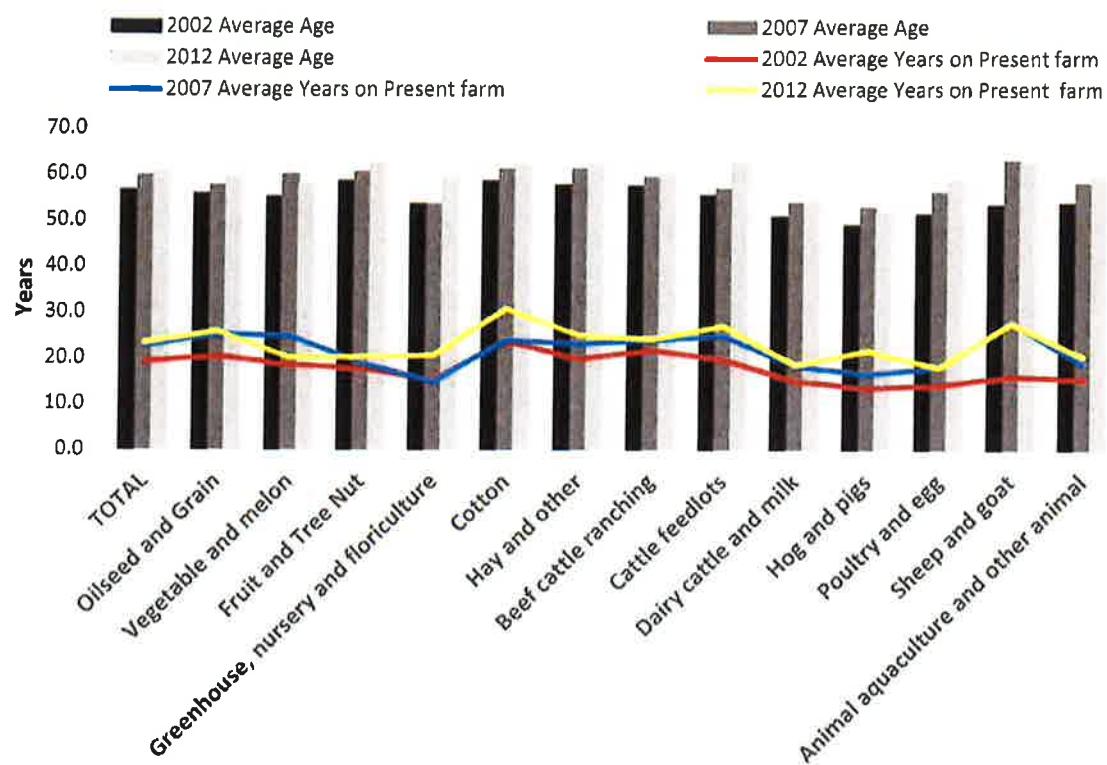


From 2002 to 2012 the number of principal operators reporting farming as their primary occupation rose from about 8,500 to about 12,300, a 45.4 percent increase. The highest numbers of farming primary operators are in the Hay and other, Beef cattle ranching, and Animal aquaculture and other animal sectors. Those also are the sectors with the greatest number of farms and ranches.

The final characteristics to be considered are the average age of the principal operators and a second look at tenure on farms defined by the average years on the present farm. Combined, these two variables are indicative of the farming and ranching experience that exists in New Mexico and perhaps also the threat of losing such experience through natural population changes. In Chart 4, the bars represent age data and the lines years on farms. We note that it is not the lines per se that are important, it is the points on the line in the center of each bar.

Chart 4.

Principal Operators - Average Age and Years on Present Farm



The average age of principal operators has clearly risen over time in both aggregate and sectoral terms. In 2012, the average age was near or over sixty in nine of the thirteen sectors, as well as in the aggregate. There are a couple of interesting sectors though. Notice the age patterns for the Vegetable and melon, and the Hog and pigs sectors. In those two sectors the average age peaked in 2007 before dropping in 2012. The average years on present farms have basically risen over time, as would be expected. However, it is those instances where there is a peak and then a decline that are of note. That circumstance suggests that there might be some operators entering the sectors with less experience that has brought the averages down.

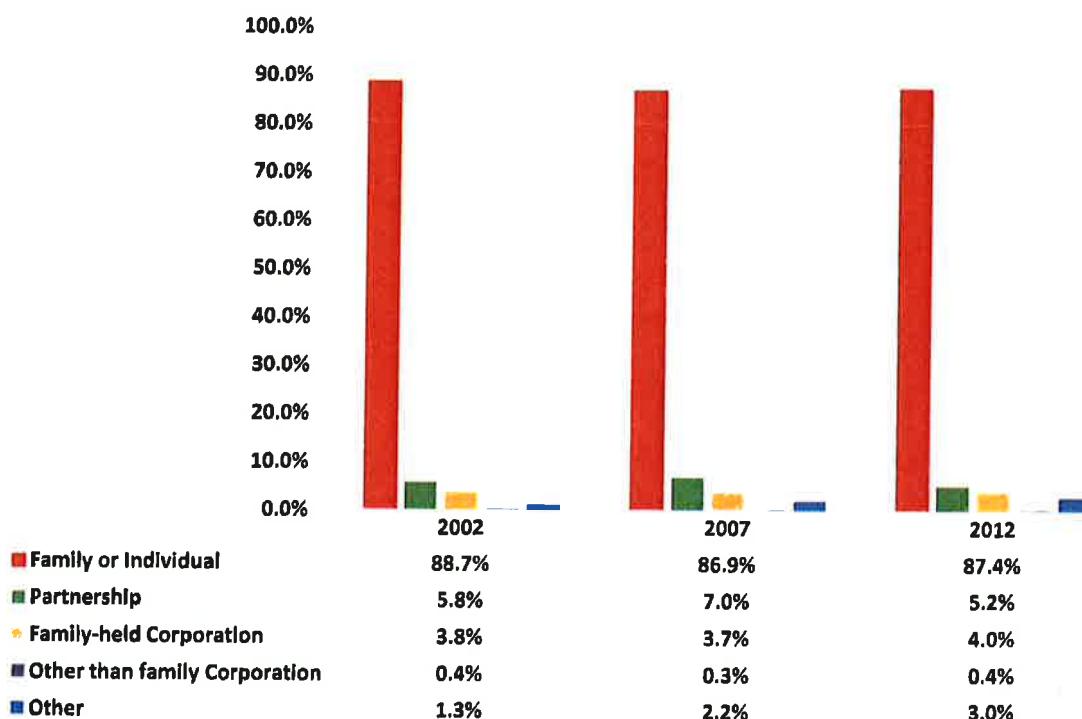
BUSINESS ORGANIZATION OF NEW MEXICO AGRICULTURE

There is much concern both nationwide and in New Mexico expressed about the “structure” of farm and ranch ownership and business organizations. There is, it seems, a perception that farming and ranching operations are no longer family owned or operated.

Here we examine the data in Table 2 to suggest that perception is not correct. The data is described as “legal status for tax purposes” in more recent data but is comparable with the earlier data, in this case 2002. Chart 1 shows the shares of all farms and ranches in each of the legal status categories.

Chart 1

New Mexico Farms by Legal Status for Tax Purposes



Clearly family or individually operated farms and ranches are the dominant category in New Mexico. Many partnerships may actually involve family member but there is no way to disaggregate that category. We can add the family-held corporation to the family and individual category to argue that in each year around 90 percent of farms and ranches involve family decision-making.

The same data can be viewed with a focus on the various agricultural sectors and the legal status of the operations. The general broad overview given above basically is the same when considering sectors in the agricultural economy. The three following charts, Charts 2, 3, and 4, illustrate that overview for the Census year data.

Chart 2.

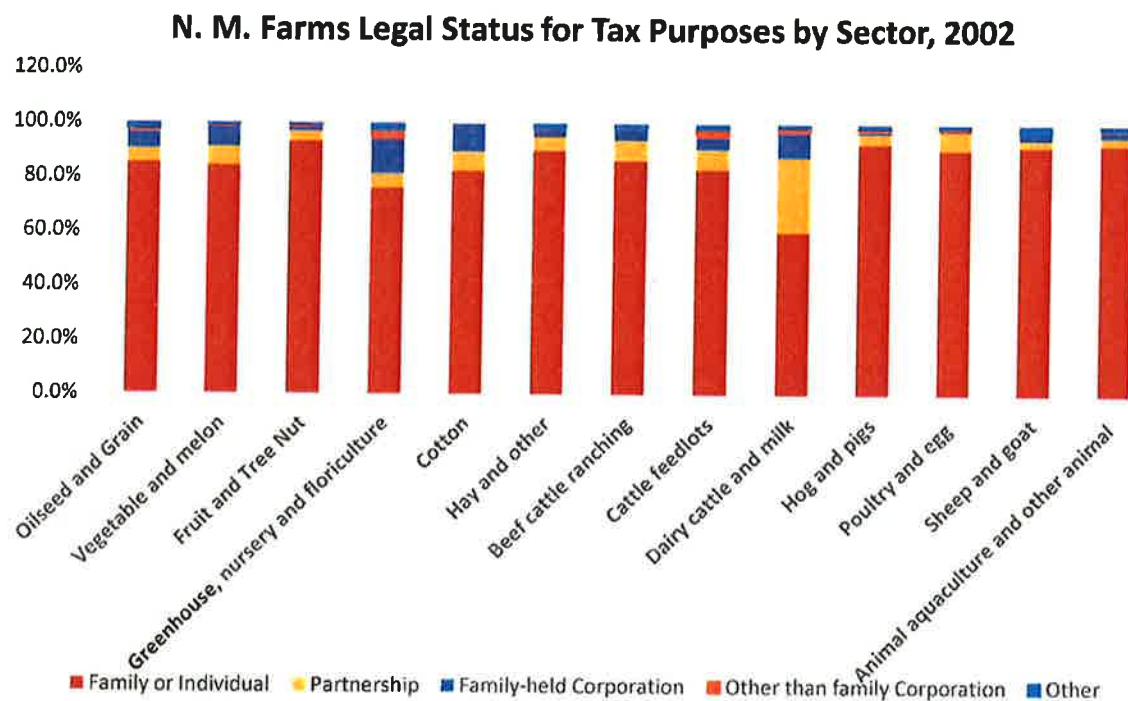


Chart 3.

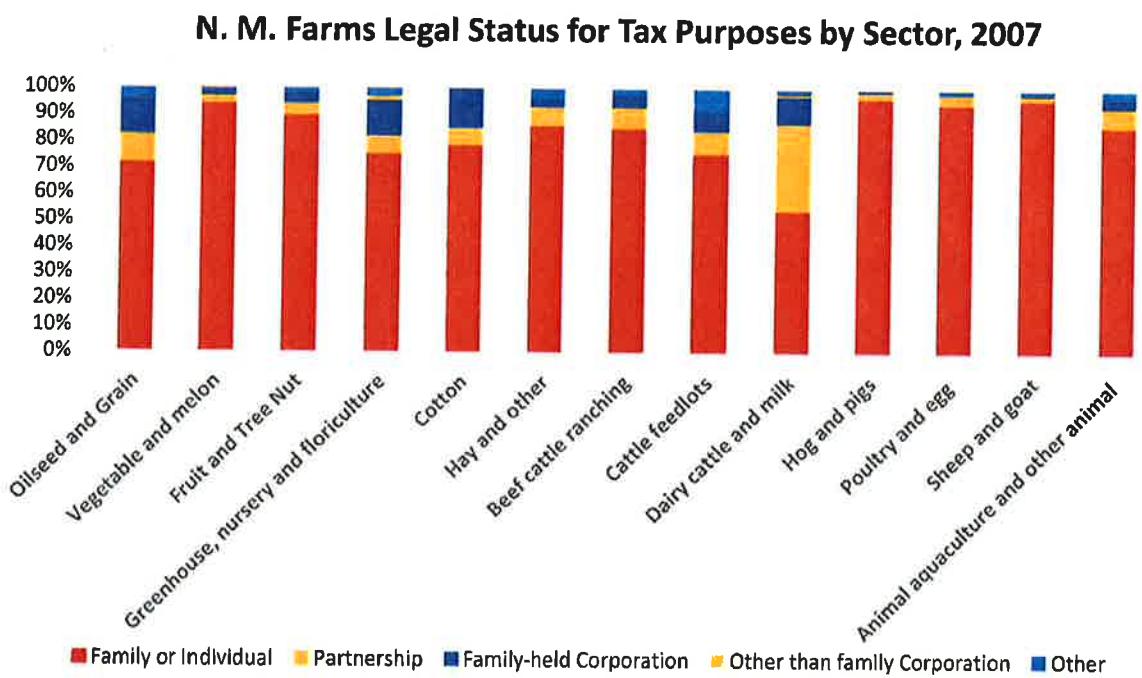
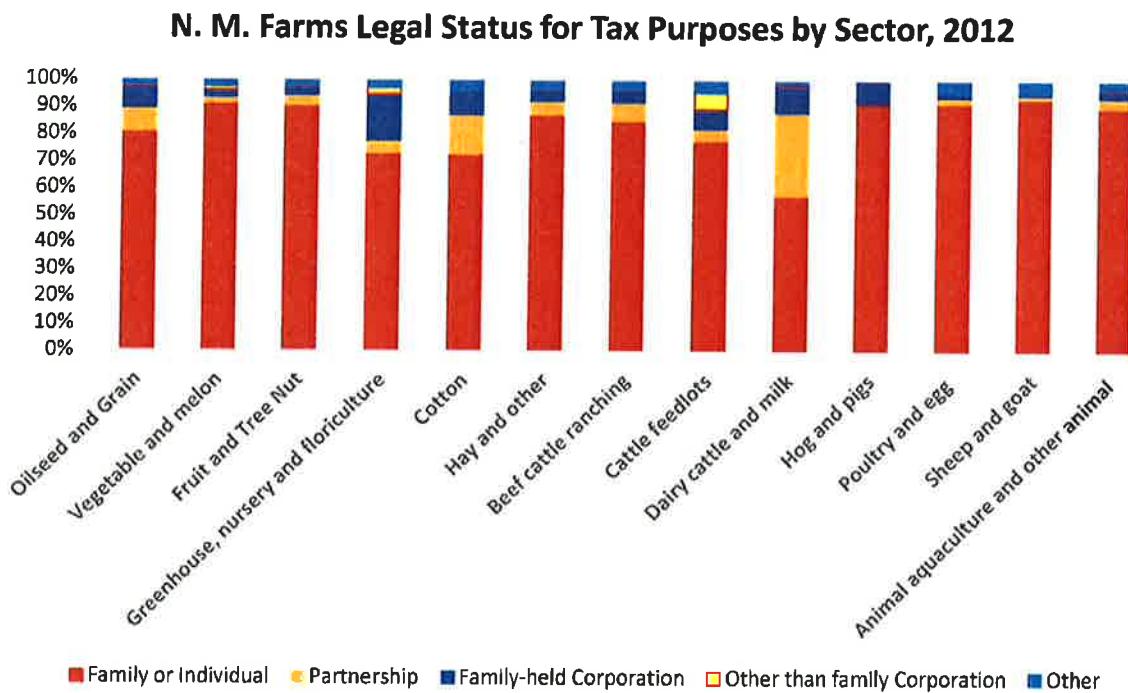


Chart 4.



The pattern seen in all three charts is that there are a larger share of dairy cattle and milk operations in the category of partnerships.

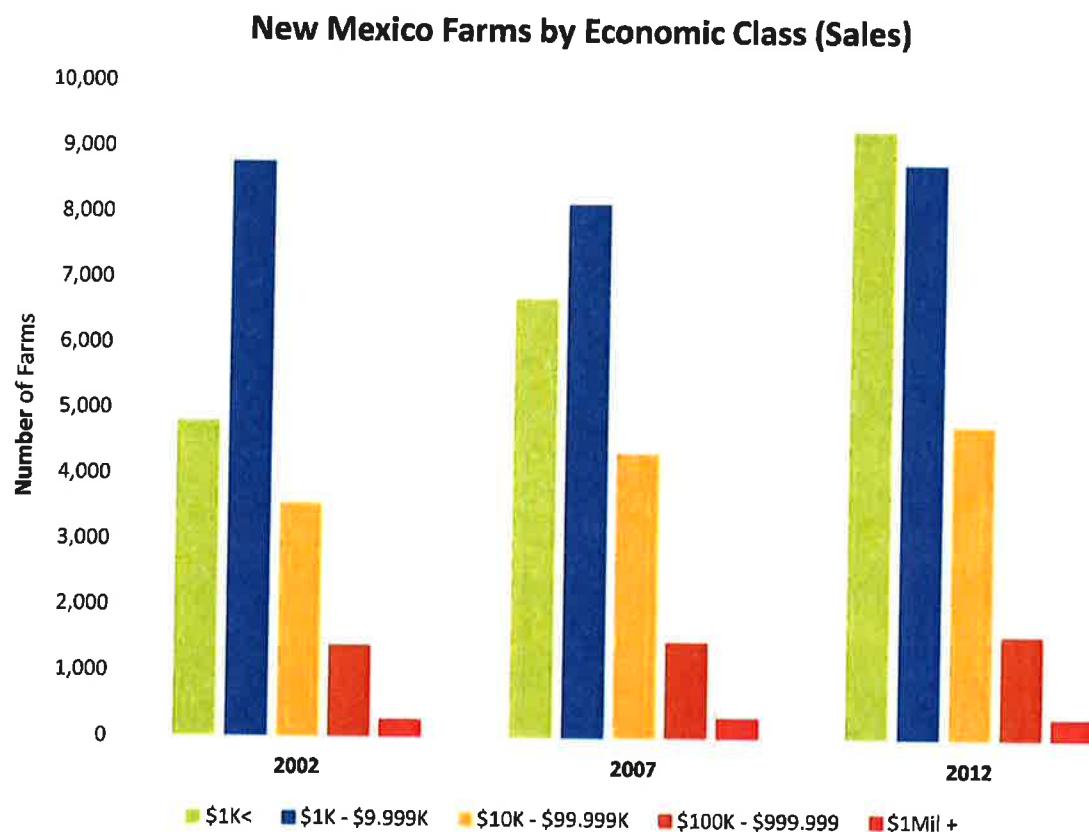
ECONOMICS OF AGRICULTURE IN NEW MEXICO - SALES

Structure questions concerning agriculture often focus on farm and ranch economics including sales, production expenses and income. In New Mexico there are still a large number of "small" farmers and ranchers that many in the State have long supported. Here we will highlighting some key economic factors in the State utilizing data in Tables 3, 6, 11, 13, and 14.

Farms making sales and value of sales

The level of sales by farming and ranching operations is often discussed in the context of structural issues related to agriculture. Economic classes have been defined based on sales for many purposes. In Chart 1 we show the distribution of farms by economic classes for the three Agricultural census years. There are clearly a large number of farms and ranches in the State with sales less than \$10,000.

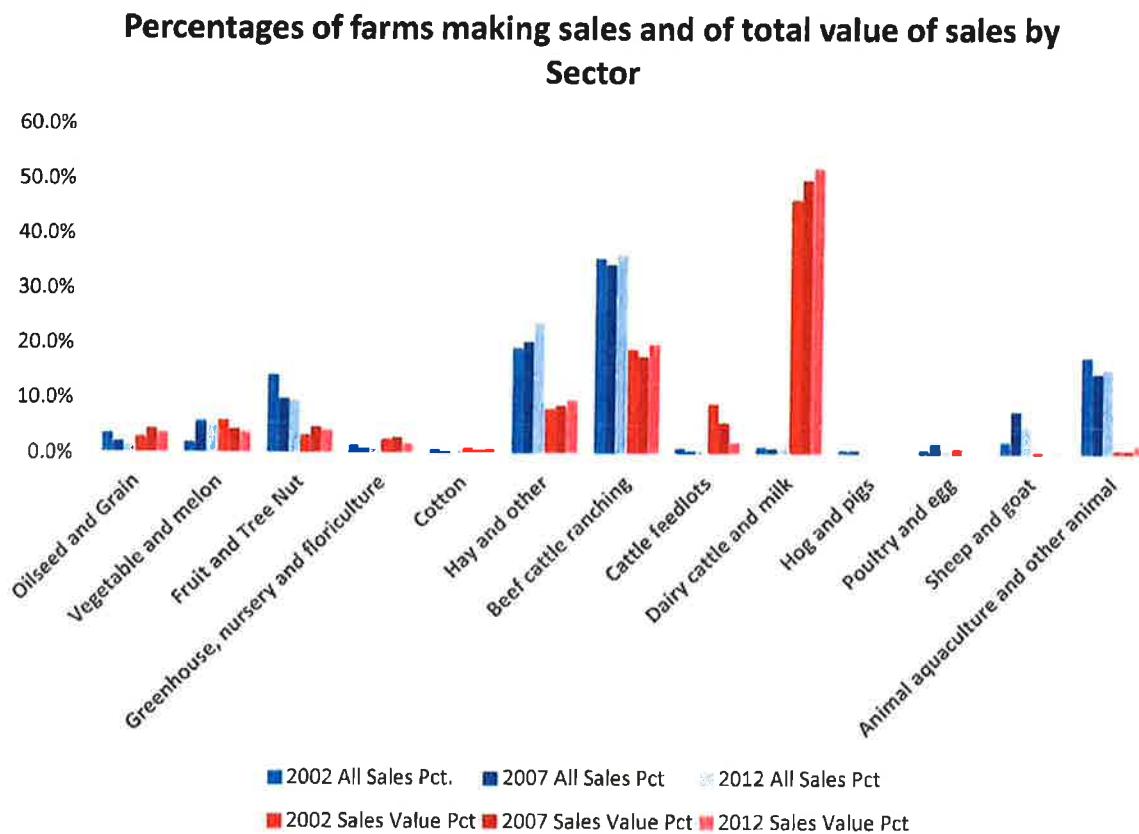
Chart 1.



Agricultural Census data offers alternative ways to view sales. Essential all operations have sales but an interesting approach is to consider a question such as "What kind of sales are

made?" We have two answers: direct sales to individuals for human consumption and organic sales. Both of these sales categories are included in the total sales shown in Chart 2 by sector.

Chart 2.



Beef cattle ranching and farming holds the highest percentage share of farms making sales, followed by Hay and other crops. The Dairy cattle and milk sector when the sale value is the measure. These data highlight the importance of commodity prices in evaluating the economic status of any farmer or rancher at any point in time. The data also illustrates the large contributions of livestock and livestock-related sectors to the State's agricultural economy. In that group we include dairy and milk production, beef cattle ranching and hay production (animal forage input).

Direct sales to individuals are linked often to the concept of local food systems that include roadside stands, farmer's markets, and other outlets. Organic sales might also be included in local food systems. Only a small percentage of farms and ranching operations make direct sales: about 7 percent of all farms in 2002, 2007, and 2012.

An even smaller percentage of farms and ranches made organic sale in census years. Only two years are included since no organic data was collected in 2002. In 2007, 1.3 percent of all farms and ranches made organic sales. The percentage fell to less than 1 percent (about 0.6 percent).

The following two charts show the percentage data only as there are several disclosure issues related to the value of sales information.

Chart 3.

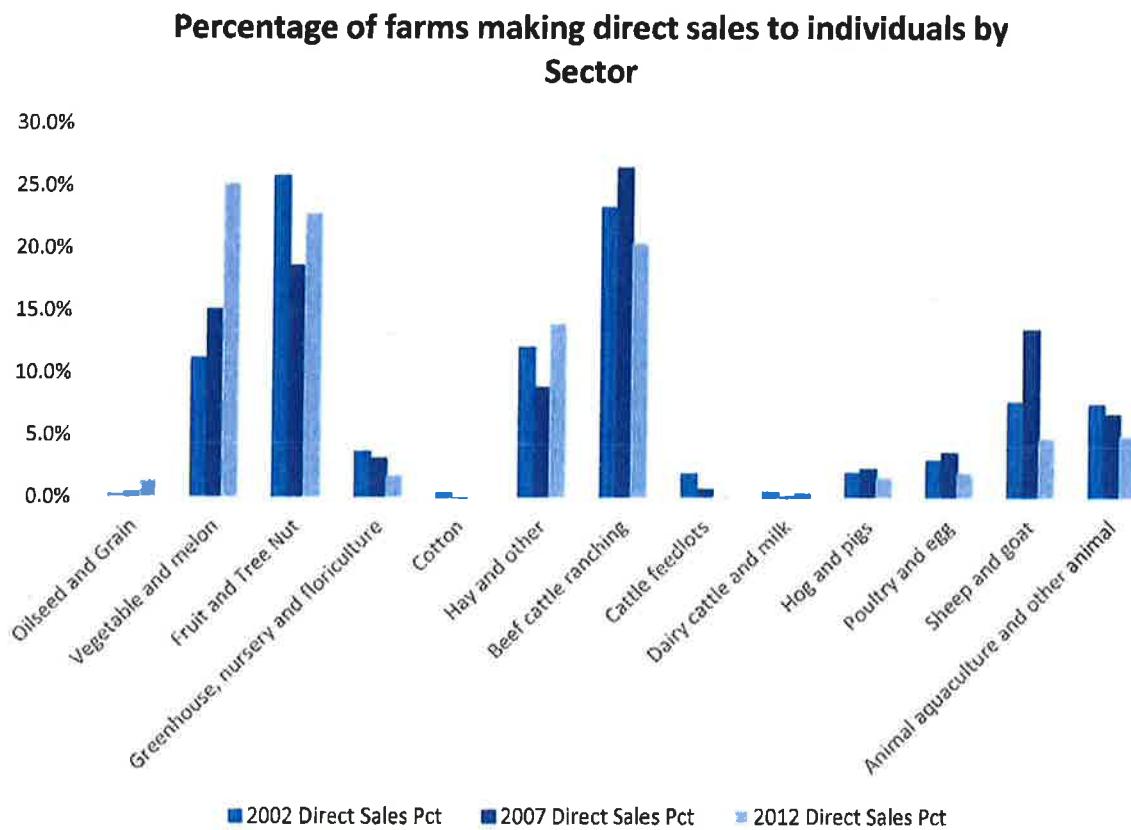
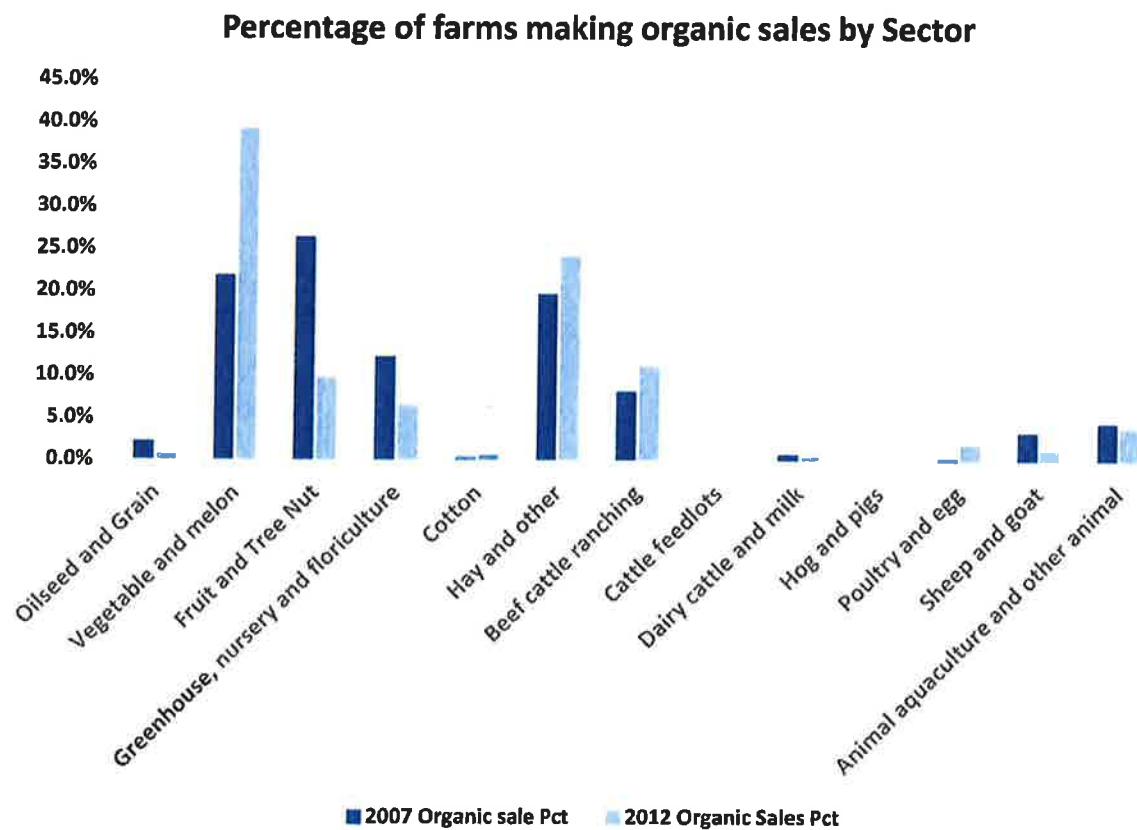


Chart 4.



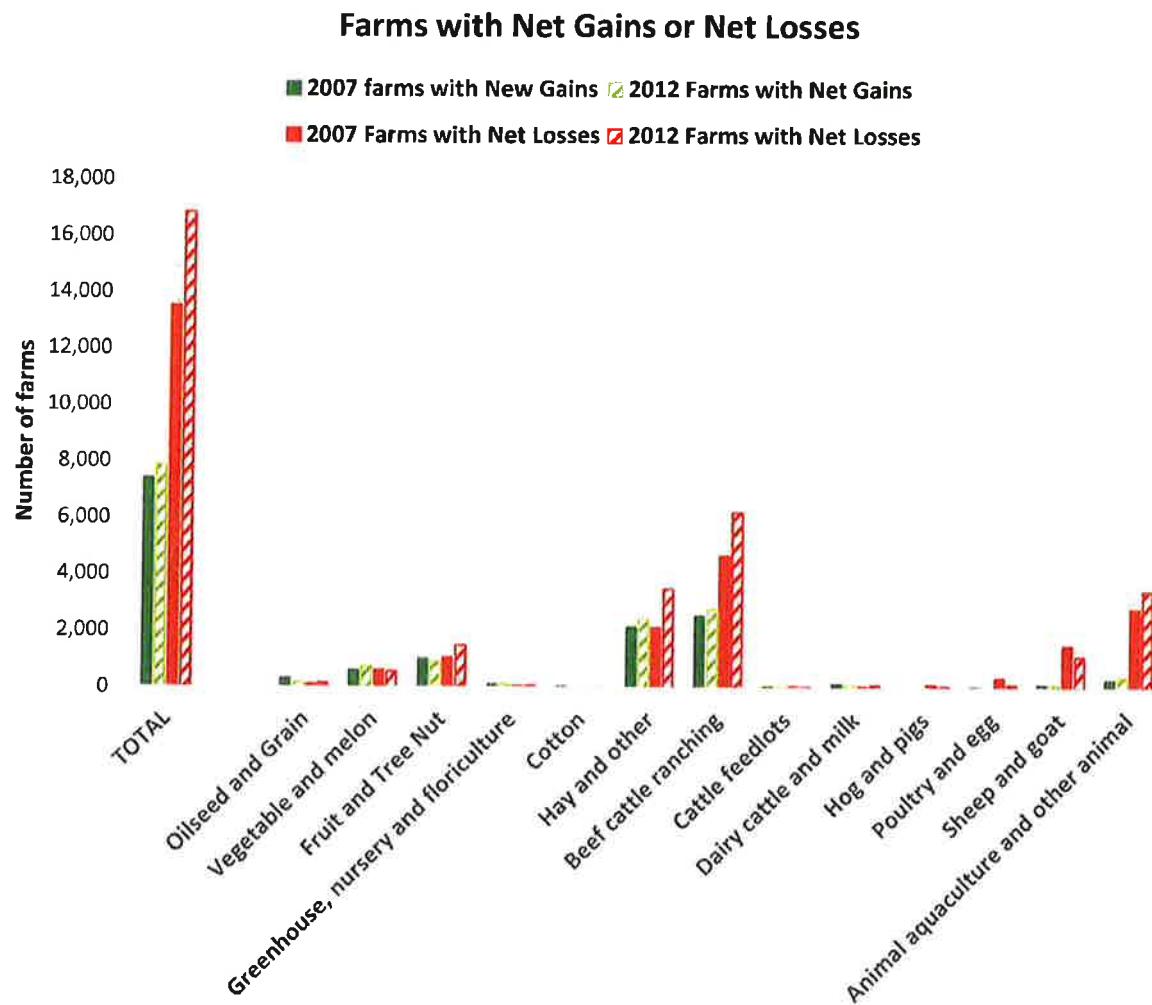
ECONOMICS OF AGRICULTURE IN NEW MEXICO – NET GAINS AND NET LOSSES

Structure questions concerning agriculture often focus on farm and ranch economics including sales, production expenses and income. In New Mexico there are still a large number of “small” farmers and ranchers that many in the State have long supported. Here we will highlighting some key economic factors in the State utilizing data in Tables 3, 4, 6, 11, 13, and 15.

Net Gains and Net Losses

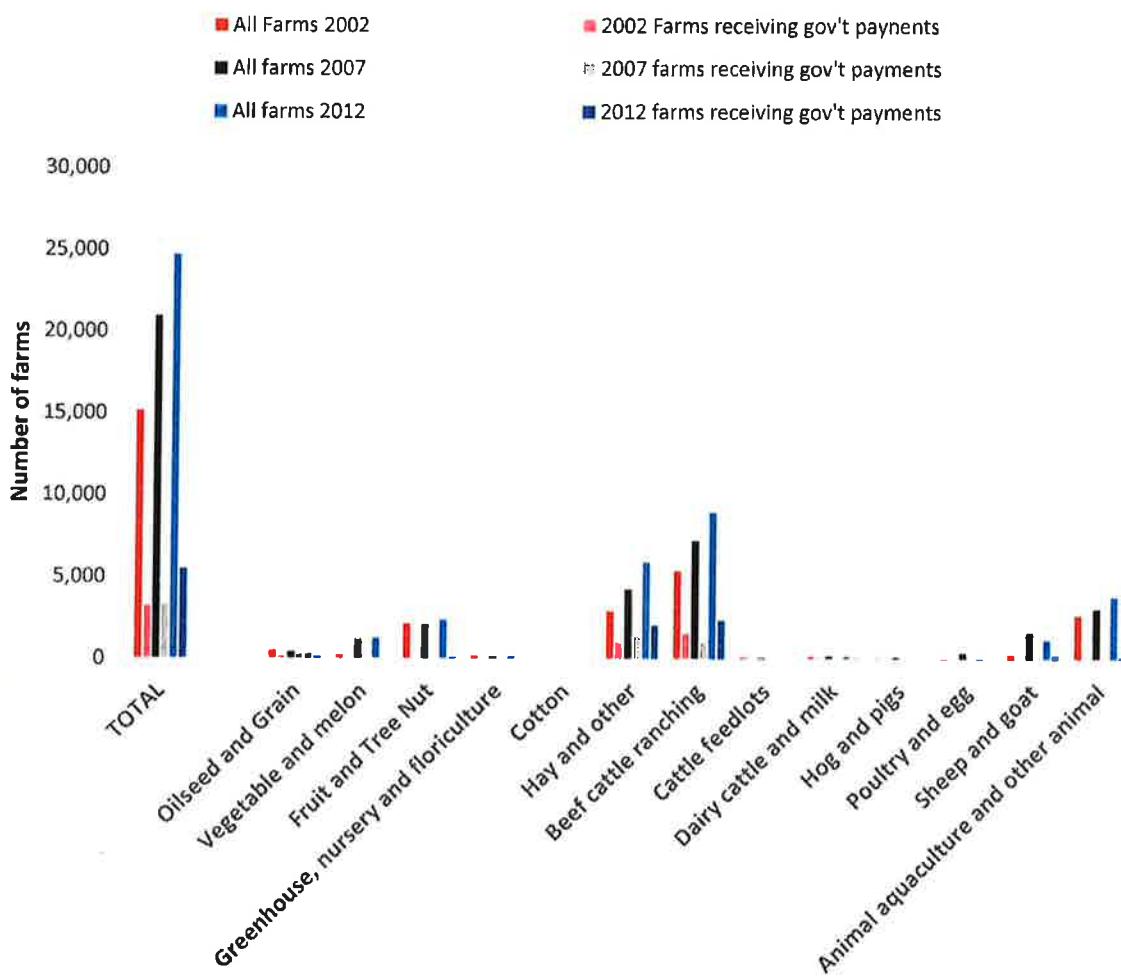
The level of sales by farming and ranching operations is often discussed in the context of structural issues related to agriculture, as production expenses and net farm income. The data we utilize is limited to the 2007 and 2012 Agricultural census years as we found some issues in 2002 that raised some concerns.

Chart 1.



For the most part, the number of farms and ranches with net gain increased in 2012 as did the number of operations with net losses. The data in tables 3 and 4 offer some clues to why this happened. A notable increase in production expenses is seen between the two years that did not track well with sales changes. The reported net positions are based on all sources of income received, including government payments. In New Mexico there is not wide participation in those programs (see Chart 2.)

New Mexico Farms and Farms Receiving Government Payments



Those farms and ranches that do participate in programs have added cushion to income but it still may not be enough to offset large production cost increases.

HIRED AGRICULTURAL LABOR IN NEW MEXICO

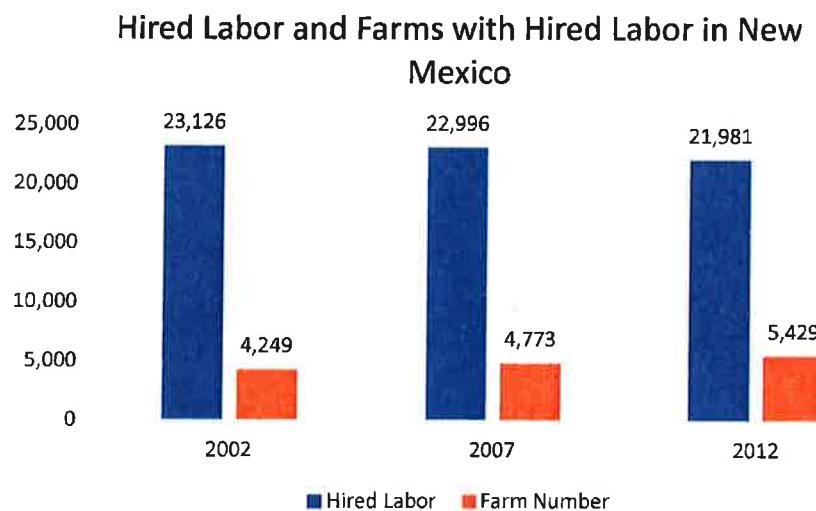
The transformation of the U.S. agricultural sector has dramatically altered farm labor issues over time. Technological advances have increased agricultural output while reducing production input requirements such as labor. However, many farms and ranches still rely on the availability of people willing and able to perform sometimes strenuous and difficult jobs. As is true in many parts of the U.S., many of these workers are immigrants (both legal and unauthorized). These workers have become enmeshed in national political issues.

Hired Labor Trends in New Mexico Agriculture

As Agricultural Census labor data shows (from Table 5), over time less than 30 percent of farms in the State have employed hired labor, declining from 28 percent in 2002 to 20 percent in 2012. Again the number of farms in 2012 is higher than in 2002 (5,429 compared with 4,249).

As shown in Chart 1, there has been an increase in the number of farms with hired labor from 2002 to 2012 of almost 22 percent accompanied by an almost 5 percent decline in the total number of hired workers on those farms.

Chart 1

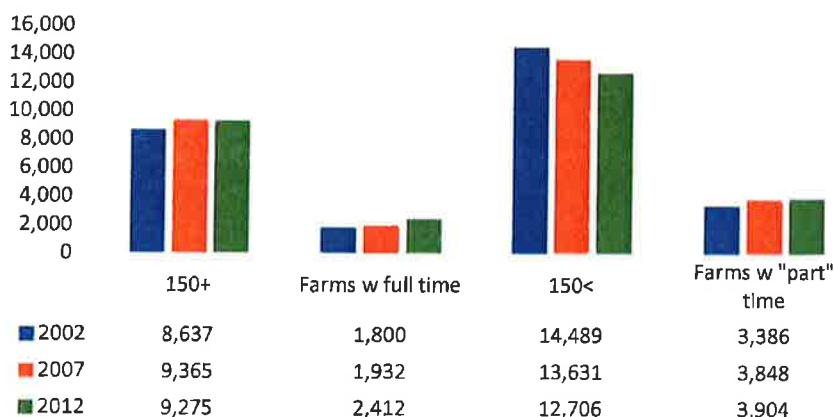


The decrease in the number of hired workers over time was also accompanied by a change in their status as “full-” or “part”-time workers. We define full time as those workers on farms for 150 days or more during the year and part time as those working less than 150 days per year.

The number of full time workers increased from about 8,600 to about 9,300, or about 7 percent as seen in Chart 2. Part-time employees declined by approximately 14 percent. Differences in farm numbers employing full and part-time labor cannot be determined exactly since an individual farm may employ workers in both categories.

Chart 2.

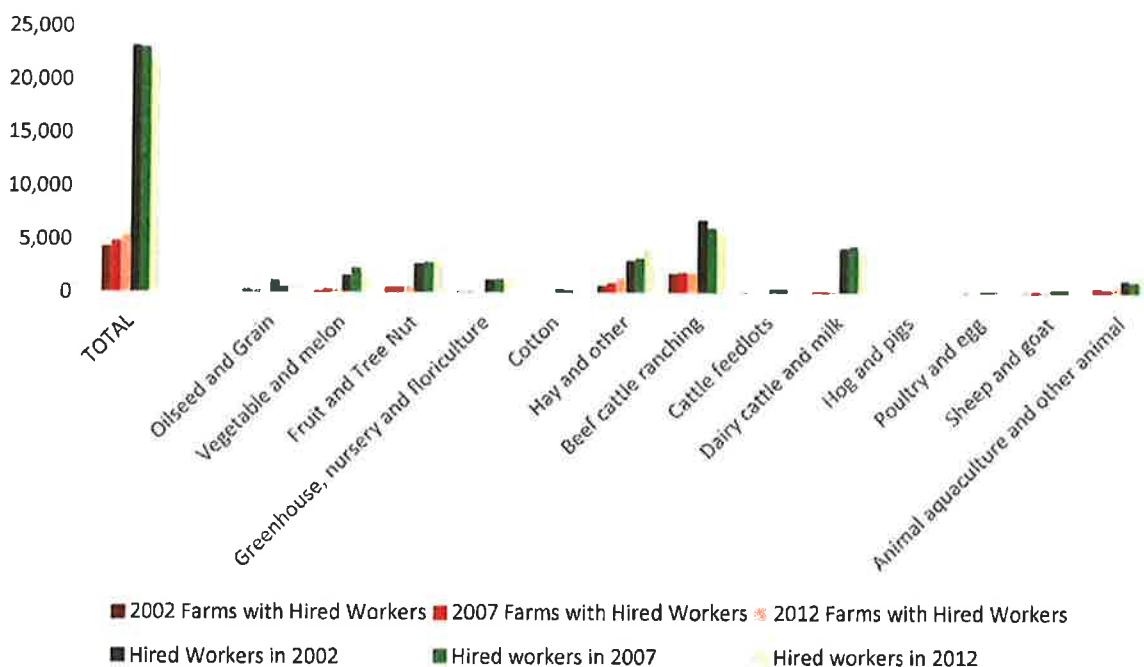
"Full" and "Part" Time Hired labor on New Mexico farms



Analysis of the individual agricultural sectors in the State (Chart 3) indicates the largest

Chart 3.

Farms with Hired Labor and Number of Hired Workers



decline in hired labor have been in the Cotton and Cattle feedlot sectors (over 200 percent). The smallest losses have been in the Greenhouse, nursery and floriculture (14 percent) and the Dairy

cattle and milk (21 percent). Increases are seen in Vegetable and melon (16 percent), Fruit and Tree nut (12 percent), Hay and other (25 percent), Hog and pigs (49 percent), and Animal aquaculture and other animal sectors (31 percent).

Key issues and opportunities

It is becoming more difficult to attract labor into agricultural sectors; the work is hard, the hours are long, and the pay, while increasing, is not always high. The demands of farmers and ranchers for labor is running headlong into the increasing pressures related to immigration reform. As many agricultural workers are undocumented, this is an issue of importance to be resolved.

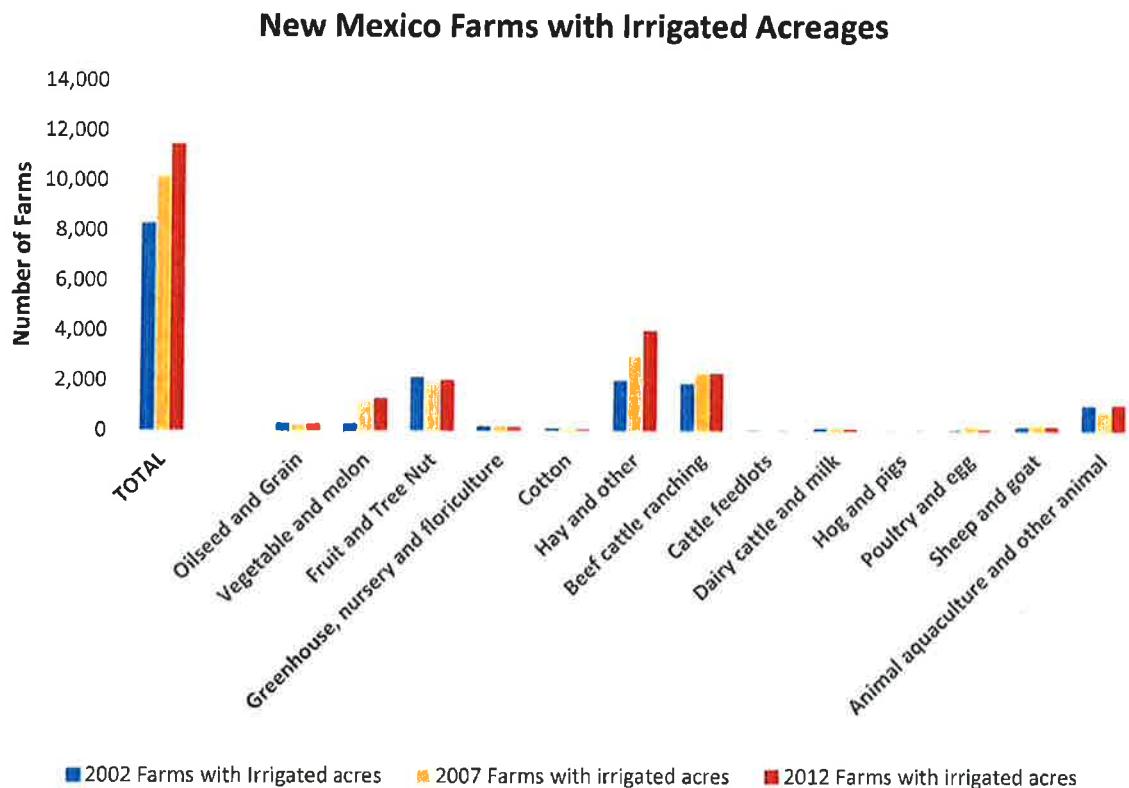
IRRIGATED AGRICULTURE IN NEW MEXICO

Irrigation plays a significant role in New Mexico's agricultural sector. Given the geographic, climate and biological diversity of the State, water for all activities is a major concern. Recent drought conditions have crystallized the role of irrigated agriculture even more. But it is also important to recognize that irrigated agriculture is not occurring on all farms and ranches, nor is the quantity of irrigated land large.

Farms with Irrigated Land

An overview of the general uses of land in New Mexico provides an important backdrop for our look at irrigated agriculture in the State. Not all farms and ranches in the State have irrigated acreages. The number of those that did ranged from a high of about 55 percent of all farms and ranches in 2002 (8,282) to a low of 46 percent in 2012 (11,430). Note however that the number of farms with irrigated land actually increased over the time period (by over 27 percent). This situation reinforces the need to be aware of the "metric" (number or percentage) that is used for describing change over time in any analysis or discussion.

Chart 1

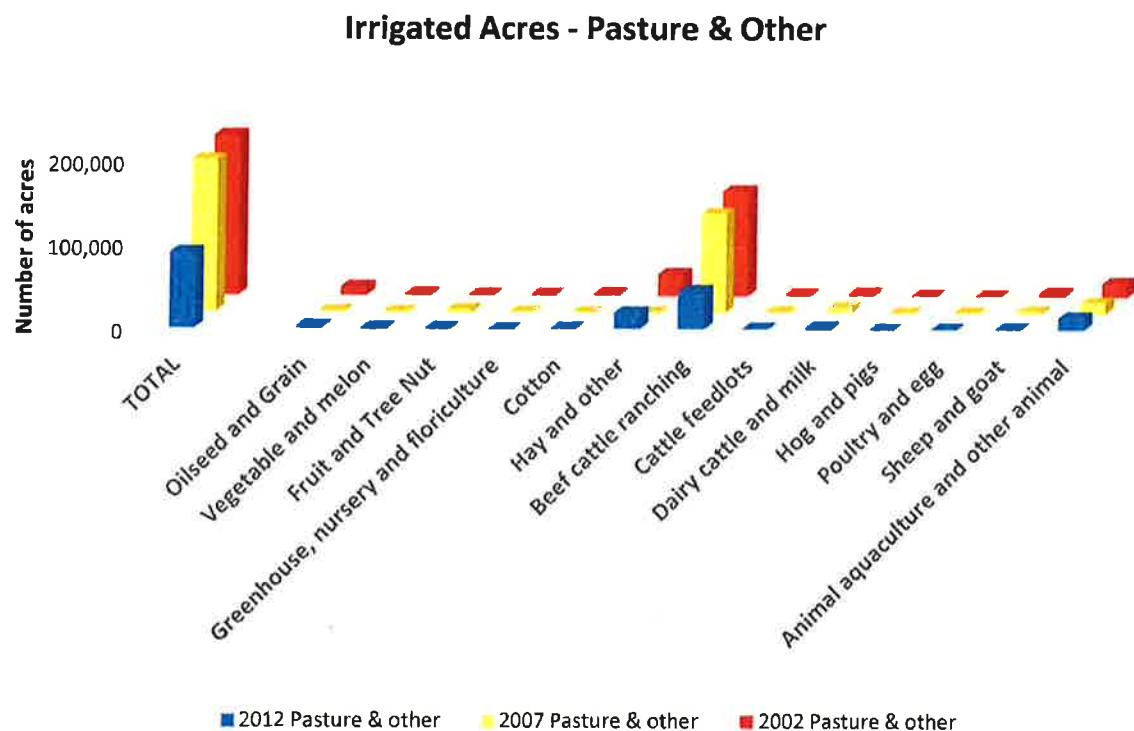


Changes in Irrigated Acres

Averaging over the three Agricultural Census years, a little over 87 percent of the land in New Mexico farms and ranches is permanent pasture or rangeland. Just over 5 percent is cropland and the remainder is woodland and farmsteads. The acres irrigated on New Mexico farms and ranches represent a small proportion, averaging under 2 percent (1.8) of the total land in farms and ranches. And, most of that is harvested cropland.

Although total irrigated acreage declines over the 2002 – 2012 period by about 24 percent, a more telling feature is the very large difference in the decline in pasture / other land irrigation acres (over 110 percent) compared to harvested cropland acres (almost 11 percent). The aggregate changes described are one element of the story. Analysis of the data by commodity/product groups (NAICS coding) shown in Charts 2 and 3 provide a different, yet related perspective.

Chart 2.

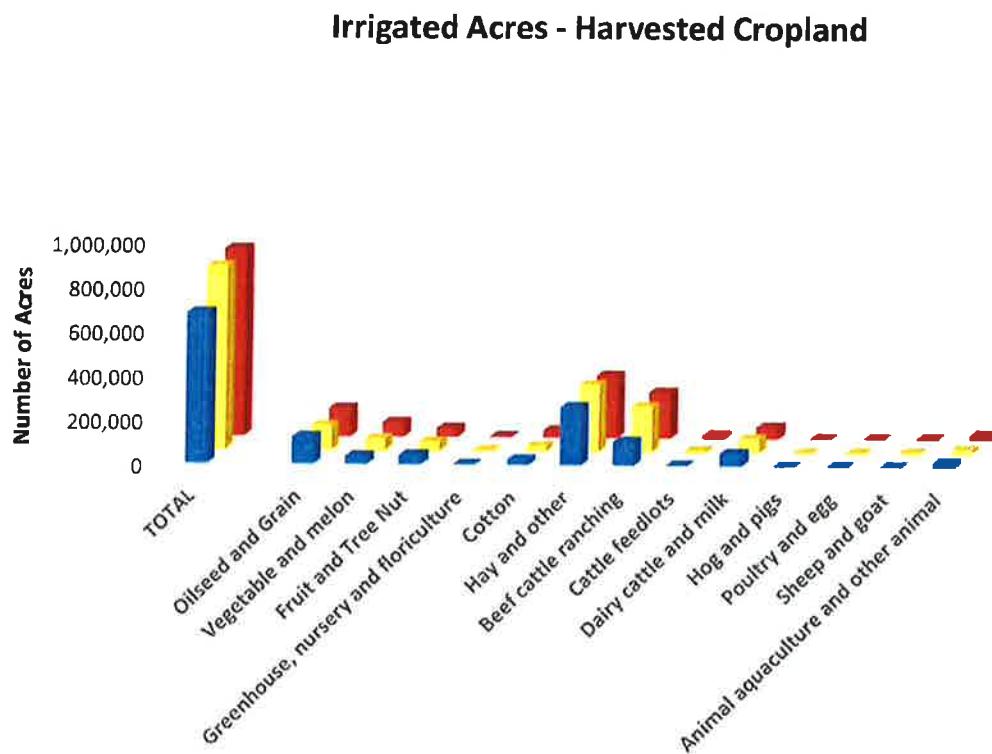


When we take a look at sectoral acreage changes there are positive and negative changes to consider. If we limit the focus to those sectors with positive changes in all three acreage categories: total, harvested cropland and pasture / other, only two sectors: fruit and tree nuts and dairy cattle and milk satisfy the criterion. Three other sectors have one or two positive changes. The economic downturn of 2008-2009 would have likely had a depressing effect on irrigation in the State but it was also during this period that drought conditions began and over time came to

exert significant impacts on New Mexico and other western States. Reductions in water availability and its uses under those conditions play a significant role in farmers' and ranchers' production decisions. It appears that, at the time, there was a decision to significantly reduce pasture / other land irrigation.

Harvested irrigated cropland did not exhibit the same reduction from 2002 to 2012 as the irrigated pasture / other land but the same set of weather and water factors would also effect crop producers' production decisions.

Chart 3.



SPECIAL 2012 AGRICULTURAL CENSUS DATA

Many issues and questions concerning agriculture focus on the number of farms and ranches, their size, and the characteristics of their operators. There are still many “small” farms and ranches in the State that have been supported by the populace for many years. In 2012, the Agricultural Census contained two “special” topics. The first provides an alternative view of farming and ranching based on a typology and the second is a first-ever report on land use practices employed on farms and ranches. The charts in this narrative are based on data found in Tables 16 and 17.

Typology

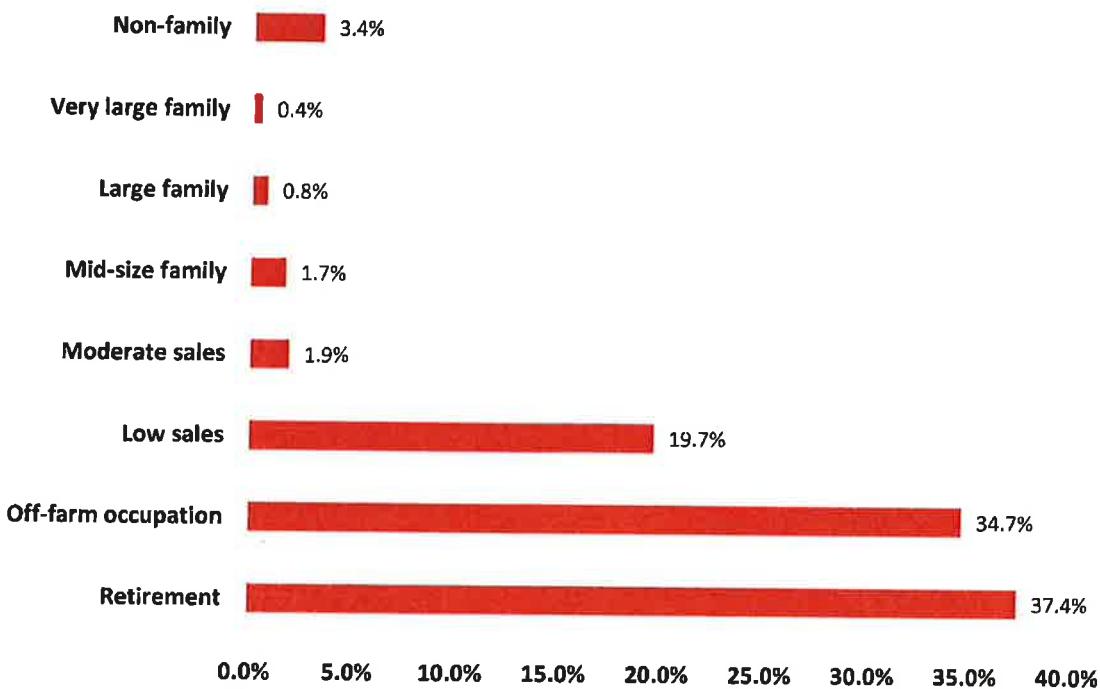
The farm typology groups relatively similar farms into seven groups, which are defined by the farm’s gross cash income (GCFI), the primary occupation of the principal operator, and whether the farm is a family farm. Gross cash income includes the farm’s sales of crops and livestock, government payments, and other farm-related income but excludes revenues that do not accrue to the farm, such as the value of production accruing to share landlords or production contractors. The categories are “named” in terms that might be more recognizable to interested readers as:

Retirement	GCFI less than \$350,000
Off-farm Occupation	GCFI less than \$350,000
Low sales	GCFI less than \$150,000; primary occupation is farming; this category excludes retirement farms
Moderate sales	GFI \$150,000 to \$349,999; primary occupation is farming; this category excludes retirement farms
Mid-size family	GCFI \$350,000 to \$999,999
Large family	GCFI \$1 million to \$4.9999 Million
Very Large family	GCFI \$5 million or more
Non-family	no GCFI data listed

All of the data collected in the 2012 Agricultural Census was summarized using the typology. The following chart (Chart 1) shows the number of New Mexico farms and ranches, in percentage of total farms and ranches, in each category.

Chart 1.

Percentage of Total New Mexico Farms and ranches by Typology, 2012



Land Use Practices

There were seven (7) land use practices included in the 2012 Agricultural Census:

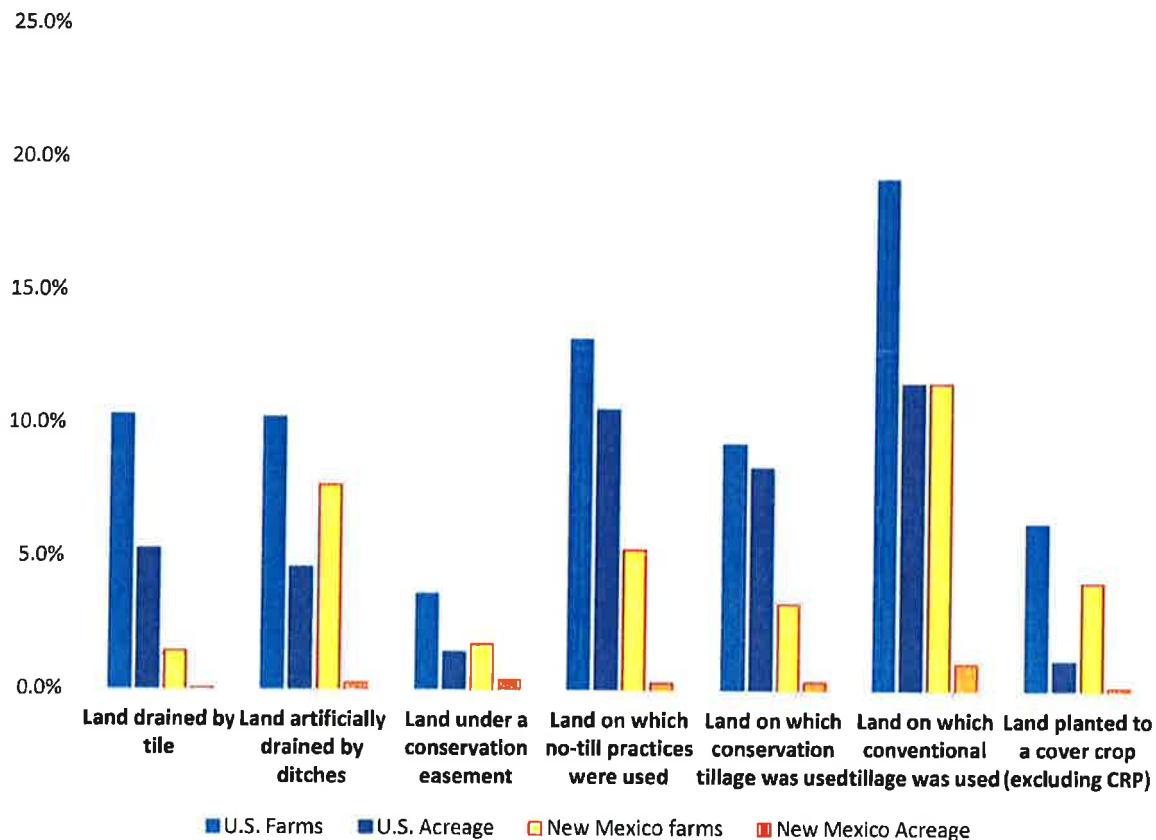
- Land drained by tile
- Land artificially drained by ditches
- Land under a conservation easement
- Land on which no-till practices were used
- Land on which conservation tillage was used
- Land on which conventional tillage was used
- Land planted to a cover crop (excluding CRP)

Data for both the number of farms using the practices and the total acres being managed in each way are included. In the chart that follows, Chart 2, the percentages of both farm numbers and

acres under each method are presented. In this case we include both the U.S. and New Mexico data for comparison purposes.

Chart 2.

Percentage of Farms and Acres Utilizing Selected Land Use Practices, 2012



These data suggest that while relatively large numbers of farmers and ranchers are employing various land use practices, the amount of land involved is small

Tables

Table 1.1: FARMS & LAND IN FARMS
New Mexico

2002

NAICS Commodity sectors	Farms	Land in farms	Acres per farm	
TOTAL	15,170	44,810,083	2,954	
Oilseed and Grain	542	732,302	1,351	
Vegetable and melon	286	119,794	419	
Fruit and Tree Nut	2,153	93,184	43	
Greenhouse, nursery and floriculture	199	93,961	472	
Cotton	96	82,030	854	
Hay and other	2,924	2,311,709	791	
Beef cattle ranching	5,395	33,172,871	6,149	
Cattle feedlots	142	836,531	5,891	
Dairy cattle and milk	185	252,289	1,364	
Hog and pigs	96	5,794	60	
Poultry and egg	116	3,475	30	
Sheep and goat	344	4,230,892	12,299	
Animal aquaculture and other animal	2,692	2,875,251	1,068	

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2002*

Table 1.2: FARMS & LAND IN FARMS
New Mexico

2007

NAICS Commodity sectors	Farms	Land in farms	Acres per farm
TOTAL	20,930	43,238,049	2,066
Oilseed and Grain	419	885,144	2,113
Vegetable and melon	1,190	135,687	114
Fruit and Tree Nut	2,060	186,341	90
Greenhouse, nursery and floriculture	179	15,830	88
Cotton	61	38,940	638
Hay and other	4,258	2,355,593	553
Beef cattle ranching	7,219	32,127,408	4,450
Cattle feedlots	102	810,087	7,942
Dairy cattle and milk	196	206,407	1,053
Hog and pigs	125	13,034	104
Poultry and egg	396	34,283	87
Sheep and goat	1,634	534,251	327
Animal aquaculture and other animal	3,091	5,895,044	1,907

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2007*

Table 1.3: FARMS & LAND IN FARMS
New Mexico

2012

NAICS Commodity sectors	Farms	Land in farms	Acres per farm
TOTAL	24,721	43,201,023	1,748
Oilseed and Grain	321	509,198	1,586
Vegetable and melon	1,291	148,962	115
Fruit and Tree Nut	2,401	122,734	51
Greenhouse, nursery and floriculture	179	10,108	56
Cotton	55	86,179	1,567
Hay and other	5,937	4,564,192	769
Beef cattle ranching	8,989	29,141,305	3,242
Cattle feedlots	68	416,146	6,120
Dairy cattle and milk	196	170,906	872
Hog and pigs	76	5,192	68
Poultry and egg	134	18,071	135
Sheep and goat	1,222	720,278	589
Animal aquaculture and other animal	3,852	7,287,752	1,892

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2012*

Table 2.1: FARM LEGAL STATUS FOR TAX PURPOSES
New Mexico

NAICS Commodity sectors	TOTAL	Total farms	Family or individual	Partnership	Family held Corp	Other than family Corp	Other
							2002
Oilseed and Grain	542	462	29	34	5	12	
Vegetable and melon	286	241	20	23	1	1	
Fruit and Tree Nut	2,153	2,007	78	50	9	9	
Greenhouse, nursery and floriculture	199	151	11	26	6	5	
Cotton	96	79	7	10			
Hay and other	2,924	2,632	153	85	8	46	
Beef cattle ranching	5,395	4,652	418	241	13	71	
Cattle feedlots	142	118	11	7	4	2	
Dairy cattle and milk	185	111	52	17	3	2	
Hog and pigs	96	89	4	1	1	1	
Poultry and egg	116	105	8	1	1	1	
Sheep and goat	344	316	9	8			
Animal aquaculture and other animal	2,692	2,492	85	70	7	38	

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2002*

Table 2.2: FARM LEGAL STATUS FOR TAX PURPOSES
New Mexico

NAICS Commodity sectors	TOTAL	Total farms	Family or individual	Partnership	Family held Corp	Other than family Corp	Other
		20,930	18,185	1,456	780	59	450
Oilseed and Grain	41.9	301		46	55	2	15
Vegetable and melon	1,190	1,122		37	25	1	5
Fruit and Tree Nut	2,060	1,853		96	78	7	26
Greenhouse, nursery and floriculture	179	135		12	24	3	5
Cotton	61	48		4	9		
Hay and other	4,258	3,667		310	121	19	141
Beef cattle ranching	7,219	6,140		597	321	11	150
Cattle feedlots	102	77		9	8		8
Dairy cattle and milk	196	106		65	20	2	3
Hog and pigs	125	121		3	1		
Poultry and egg	396	374		17	3	1	1
Sheep and goat	1,634	1,576		30	9	1	18
Animal aquaculture and other animal	3,091	2,665		230	106	12	78

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2007*

Table 2.3: FARM LEGAL STATUS FOR TAX PURPOSES
New Mexico

		2012				
	Total farms	Family or individual	Partnership	Family held Corp	Other than family Corp	Other
NAICS Commodity sectors	TOTAL	24,721	21,610	1,290	985	94
						742
Oilseed and Grain	321	260	27	26	2	6
Vegetable and melon	1,291	1,180	27	37	14	33
Fruit and Tree Nut	2,401	2,178	87	82	7	47
Greenhouse, nursery and floriculture	179	131	8	31	4	5
Cotton	55	40	8	5	2	2
Hay and other	5,937	5,191	292	243	22	189
Beef cattle ranching	8,989	7,653	618	407	29	282
Cattle feedlots	68	53	3	5	4	3
Dairy cattle and milk	196	113	60	20	1	2
Hog and pigs	76	70		6		
Poultry and egg	134	123	3	2		6
Sheep and goat	1,222	1,142	18	11		51
Animal aquaculture and other animal	3,852	3,476	139	110	11	116

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2012*

Table 3.1: TOTAL SALES of AGRICULTURAL PRODUCTS, TOTAL PRODUCTION EXPENSES, NET CASH INCOME, 2007
New Mexico

NAICS Commodity sectors	Cash Sales of farm Products (x\$1,000)	Production Expenses (x\$1,000)	Net Cash farm Income (sales only) (x\$1,000)	Net Cash farm Income (all sources) (x\$1,000)
TOTAL	2,175,080	1,904,465	270,615	367,493
Oilseed and Grain	93,811	80,412	13,399	25,179
Vegetable and melon	93,405	79,228	14,177	17,464
Fruit and Tree Nut	101,513	75,251	26,262	30,939
Greenhouse, nursery and floriculture	60,021	45,768	14,253	14,381
Cotton	12,600	11,587	1,013	2,858
Hay and other	188,502	172,746	15,756	42,288
Beef cattle ranching	383,999	373,290	10,709	43,212
Cattle feedlots	122,381	117,909	4,472	5,537
Dairy cattle and milk	1,085,565	865,242	220,323	223,239
Hog and pigs	281	1,225	-944	-909
Poultry and egg	(D)	13,089	(D)	(D)
Sheep and goat	(D)	12,469	(D)	(D)
Animal aquaculture and other animal	13,405	56,250	-42,845	-32,091

Source: USDA-NASS Census of Agriculture, New Mexico State and County Data, 2007

Table 3.2: TOTAL SALES of AGRICULTURAL PRODUCTS, TOTAL PRODUCTION EXPENSES, NET CASH INCOME, 2012
New Mexico

NAICS Commodity sectors	Cash Sales of farm Products (x\$1,000)	Production Expenses (x\$1,000)	Net Cash farm Income (sales only) (x\$1,000)	Net Cash farm Income (all sources) (x\$1,000)
TOTAL	2,550,147	2,459,316	90,831	234,870
Oilseed and Grain	95,871	94,329	1,542	15,412
Vegetable and melon	98,029	86,693	11,336	13,658
Fruit and Tree Nut	106,582	85,709	20,873	26,700
Greenhouse, nursery and floriculture	44,863	38,854	6,009	6,632
Cotton	18,024	18,496	-472	1,850
Hay and other	246,662	232,214	14,448	50,357
Beef cattle ranching	507,750	496,175	11,575	74,538
Cattle feedlots	53,700	52,105	1,595	(D)
Dairy cattle and milk	1,331,152	1,244,482	86,670	91,115
Hog and pigs	335	742	-407	(D)
Poultry and egg	3,158	3,639	-481	(D)
Sheep and goat	5,582	10,728	-5,146	-4,065
Animal aquaculture and other animal	38,438	95,151	-56,713	-42,871

Source: USDA-NASS Census of Agriculture, New Mexico State and County Data, 2012

Table 4: AGRICULTURE INDUSTRY "EXPANDED INCOME" STATEMENTS
New Mexico

	Industry	Industry	Oilsseeds & Grains	Vegetable and melon	Fruit & tree nut	Greenhouse, nursery, and floriculture
	(2007)	(2012)	(2007)	(2012)	(2007)	(2012)
Farms	20,930	24,721	419	321	1,190	1,291
Sales of farm products	(x\$1,000)	2,175,080	2,550,147	93,811	95,871	93,405
Government payments	(x\$1,000)	43,377	70,588	7,964	4,146	1,236
Farm-related sources of income	(x\$1,000)	53,501	73,451	(D)	9,724	2,050
Production Expenses:						
Fertilizer, lime and soil conditioners	(x\$1,000)	57,807	67,627	11,542	16,355	7,547
Chemicals	(x\$1,000)	29,835	38,897	4,157	7,144	6,389
Seed, plants, vines, and trees	(x\$1,000)	28,983	41,194	4,606	5,909	4,766
livestock and poultry leased/purchased	(x\$1,000)	187,501	137,673	2,522	2,198	1,09
Feed purchased	(x\$1,000)	697,004	1,124,762	1,545	1,531	1,469
Gasoline, fuels, and oils	(x\$1,000)	112,281	130,982	8,686	7,701	6,237
Utilities	(x\$1,000)	69,630	90,770	7,568	7,124	4,324
Supplies, repairs, maintenance costs	(x\$1,000)	131,980	143,564	8,574	8,168	7,559
Hired farm labor	(x\$1,000)	218,193	252,521	5,171	15,287	13,598
Contract labor	(x\$1,000)	31,486	36,841	797	761	12,084
Customwork and hauling	(x\$1,000)	54,226	43,647	4,956	7,947	4,754
Cash rent for land, buildings & grazing fees	(x\$1,000)	54,226	79,549	4,956	4,361	4,754
Rent/lease expenses for for machinery, etc	(x\$1,000)	10,440	9,404	2,019	1,657	721
Interest expense	(x\$1,000)	86,921	92,053	5,340	3,073	3,453
Property taxes paid	(x\$1,000)	29,117	36,159	834	736	836
All other production expenses	(x\$1,000)	121,552	133,673	9,553	4,377	3,708
Total Production Expenses	(x\$1,000)	1,904,465	2,459,316	80,412	94,329	79,228
Net cash income of operations (all sources)	(x\$1,000)	367,493	234,870	25,179	15,412	17,464
Net cash income of operations (sales only)	(x\$1,000)	270,615	90,831	13,399	1,542	14,177
Average NCI per farm (all sources)	(x\$1,000)	17,558	9,501	60,093	48,012	14,676
Average NCI per farm (sales only)	(x\$1,000)	12,930	3,674	31,979	4,804	11,913

table continues

Source: USDA-NASS Census of Agriculture, New Mexico State and County Data, 2007 and 2012

**Table 4: AGRICULTURE INDUSTRY "EXPANDED INCOME" STATEMENTS
New Mexico**

		Cotton		Hay & Other crops		Beef farm/ranching		Cattle feedlot
	(2007)	(2012)	(2007)	(2012)	(2007)	(2012)	(2007)	(2012)
Farms	61	55	4,258	5,937	7,219	8,989	102	68
Sales of farm products	(x\$1,000)	12,600	18,024	188,502	246,662	383,999	507,750	122,381
Government payments	(x\$1,000)	1,213	936	17,552	19,880	12,180	39,014	566
Farm-related sources of income	(x\$1,000)	632	1,387	8,979	16,029	20,322	23,949	(D) 526
Production Expenses:								
Fertilizer, lime and soil conditioners	(x\$1,000)	1,098	2,339	16,892	18,288	6,015	3,897	662 (D)
Chemicals	(x\$1,000)	827	1,265	8,029	10,701	2,329	2,274	363 252
Seed, plants, vines, and trees	(x\$1,000)	804	(D)	6,320	(D)	1,895	2,464	266 188
livestock and poultry leased/purchased	(x\$1,000)	153	(D)	4,116	91,486	103,596	31,997	16,332
Feed purchased	(x\$1,000)	66	273	10,002	6,932	70,187	130,909	60,332 23,734
Gasoline, fuels, and oils	(x\$1,000)	1,482	2,374	20,650	32,591	32,551	39,251	3,423 884
Utilities	(x\$1,000)	788	1,440	12,409	22,436	12,973	16,680	1,522 637
Supplies, repairs, maintenance costs	(x\$1,000)	1,272	2,194	18,605	27,780	30,943	36,519	3,707 1,112
Hired farm labor	(x\$1,000)	1,985	1,906	21,103	28,315	31,154	37,518	7,416 1,563
Contract labor	(x\$1,000)	(D)	757	(D)	7,452	4,789	7,097	621 534
Customwork and hauling	(x\$1,000)	359	395	10,317	7,995	3,022	5,311	(D) 783
Cash rent for land, buildings & grazing fees	(x\$1,000)	(D)	700	(D)	17,515	26,365	36,962	(D) 2,994
Rent/lease expenses for machinery, etc	(x\$1,000)	66	(D)	2,231	(D)	1,139	1,336	(D) (D)
Interest expense	(x\$1,000)	656	965	10,368	14,788	26,552	32,889	1,705 1,475
Property taxes paid	(x\$1,000)	254	263	5,355	7,252	9,567	12,102	351 240
All other production expenses	(x\$1,000)	772	1,068	15,454	12,148	22,323	27,369	4,067 1,263
Total Production Expenses	(x\$1,000)	11,587	18,496	172,746	232,214	373,290	496,175	117,909 52,105
Net cash income of operations (all sources)	(x\$1,000)	2,858	1,850	42,288	50,357	43,212	74,538	5,537 (D)
Net cash income of operations (sales only)	(x\$1,000)	1,013	-472	15,756	14,448	10,709	11,575	4,472 1,595
Average NCI per farm (all sources)	(x\$1,000)	46,848	33,655	9,931	8,482	5,986	8,292	54,284 (D)
Average NCI per farm (sales only)	(x\$1,000)	16,607	-8,582	3,700	2,434	1,483	1,288	43,843 23,456

table continues

Source: USDA-NAFS Census of Agriculture, New Mexico State and County Data

Table 4: AGRICULTURE INDUSTRY "EXPANDED INCOME" STATEMENTS
New Mexico

	Dairy cattle & Milk	Hog & pig	Poultry & eggs	Sheep & goat	Animal aquaculture and other animal	
	(2007)	(2012)	(2007)	(2012)	(2007)	(2012)
Farms	196	196	125	76	396	134
Sales of farm products	(x\$1,000)	1,085,565	1,331,152	281	335	(D)
Government payments	(x\$1,000)	1,235	2,933	33	5	79
Farm-related sources of income	(x\$1,000)	1,681	1,511	(D)	31	390
Production Expenses:						
Fertilizer, lime and soil conditioners	(x\$1,000)	4,609	5,075	9	(D)	63
Chemicals	(x\$1,000)	1,959	3,597	4	4	39
Seed, plants, vines, and trees	(x\$1,000)	2,306	3,794	9	11	38
livestock and poultry leased/purchased	(x\$1,000)	52,211	4,324	145	48	337
Feed purchased	(x\$1,000)	530,152	926,311	630	222	6,535
Gasoline, fuels, and oils	(x\$1,000)	19,377	23,883	130	134	633
Utilities	(x\$1,000)	18,546	24,839	50	40	585
Supplies, repairs, maintenance costs	(x\$1,000)	39,186	41,813	96	51	1,347
Hired farm labor	(x\$1,000)	55,938	97,770	4	60	1,560
Contract labor	(x\$1,000)	3,831	4,656	10	(D)	76
Customwork and hauling	(x\$1,000)	13,894	14,567	(D)	27	16
Cash rent for land, buildings & grazing fees	(x\$1,000)	3,122	3,528	18	6	18
Rent/lease expenses for for machinery,etc	(x\$1,000)	2,835	2,125	(D)	3	(D)
Interest expense	(x\$1,000)	24,847	20,821	21	50	647
Property taxes paid	(x\$1,000)	4,857	4,769	56	54	467
All other production expenses	(x\$1,000)	47,573	62,612	42	43	713
Total Production Expenses	(x\$1,000)	865,242	1,244,482	1,225	742	13,089
Net cash income of operations (all sources)	(x\$1,000)	223,239	91,115	-909	(D)	(D)
Net cash income of operations (sales only)	(x\$1,000)	220,323	86,670	-944	-407	(D)
Average NCI per farm (all sources)	(x\$1,000)	1,138,976	464,867	-7,271	(D)	(D)
Average NCI per farm (sales only)	(x\$1,000)	1,124,097	442,194	-7,552	-5,355	(D)

Source: USDA-NASS Census of Agriculture, New Mexico State and County Dc

Table 5.1: HIRED FARM LABOR
New Mexico

2002

NAICS Commodity sectors	TOTAL	Total farms	Farms with Hired Workers	Number of Hired Workers	"Full Time"	"Part Time"
	15,170	4,249		23,126	8,637	14,489
Oilseed and Grain	542	262		1,115	286	829
Vegetable and melon	286	127		1,609	458	1,151
Fruit and Tree Nut	2,153	502		2,724	434	2,290
Greenhouse, nursery and floriculture	199	62		1,224	694	530
Cotton	96	43		311	109	202
Hay and other	2,924	659		3,001	963	2,038
Beef cattle ranching	5,395	1,793		6,842	1,856	4,986
Cattle feedlots	142	50		422	142	280
Dairy cattle and milk	185	171		4,185	3,170	1,015
Hog and pigs	96	11		22	---	22
Poultry and egg	116	9		158	(D)	(D)
Sheep and goat	344	60		332	(D)	(D)
Animal aquaculture and other animal	2,692	500		1,181	312	869

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2002*

Table 5.2: HIRED FARM LABOR
New Mexico

2007

NAICS Commodity sectors	Total farms	Farms with Hired Workers	Number of Hired Workers	"Full Time"	"Part Time"
TOTAL	20,930	4,773	22,996	9,365	13,631
Oilseed and Grain	419	159	543	233	310
Vegetable and melon	1,190	335	2,298	460	1,838
Fruit and Tree Nut	2,060	544	2,855	848	2,007
Greenhouse, nursery and floriculture	179	79	1,275	719	556
Cotton	61	37	251	88	163
Hay and other	4,258	932	3,236	1,006	2,230
Beef cattle ranching	7,219	1,869	6,088	1,902	4,186
Cattle feedlots	102	47	411	271	140
Dairy cattle and milk	196	151	4,378	3,293	1,085
Hog and pigs	125	3	4	(D)	(D)
Poultry and egg	396	49	204	141	63
Sheep and goat	1,634	204	376	(D)	(D)
Animal aquaculture and other animal	3,091	364	1,077	332	745

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2007*

Table 5.3: HIRED FARM LABOR
New Mexico

2012

NAICS Commodity sectors	Total farms	Farms with Hired Workers	Number of Hired Workers	"Full Time"	"Part Time"
TOTAL	24,721	5,429	21,981	9,275	12,706
Oilseed and Grain	321	122	759	313	446
Vegetable and melon	1,291	294	1,915	517	1,398
Fruit and Tree Nut	2,401	611	3,097	872	2,225
Greenhouse, nursery and floriculture	179	80	1,073	592	481
Cotton	55	29	99	74	25
Hay and other	5,937	1,450	3,997	1,265	2,732
Beef cattle ranching	8,989	1,911	5,345	1,806	3,539
Cattle feedlots	68	20	107	(D)	(D)
Dairy cattle and milk	196	120	3,471	2,942	529
Hog and pigs	76	10	43	(D)	(D)
Poultry and egg	134	25	110	73	37
Sheep and goat	1,222	133	255	75	180
Animal aquaculture and other animal	3,852	624	1,710	651	1,059

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2012*

Table 6.1: FARMS RECEIVING GOVERNMENT PAYMENTS
New Mexico

2002

NAICS Commodity sectors	TOTAL	Total farms	Farms with Gov't Payments	Total payment (\$1,000)	Payment per farm (x\$1,000)
Oilseed and Grain	542	183	5,300	29.0	
Vegetable and melon	286	67	2,157	32.2	
Fruit and Tree Nut	2,153	42	130	3.1	
Greenhouse, nursery and floriculture	199	7	10	1.4	
Cotton	96	47	1,508	32.1	
Hay and other	2,924	1,007	13,249	13.2	
Beef cattle ranching	5,395	1,583	18,297	11.6	
Cattle feedlots	142	45	779	17.3	
Dairy cattle and milk	185	126	7,397	58.7	
Hog and pigs	96	7	41	5.9	
Poultry and egg	116	4	13	3.3	
Sheep and goat	344	68	606	8.9	
Animal aquaculture and other animal	2,692	60	712	11.9	

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2002*

Table 6.2: FARMS RECEIVING GOVERNMENT PAYMENTS
New Mexico

2007

NAICS Commodity sectors	TOTAL	Total farms	Farms with Gov't Payments	Total payment (\$1,000)	Payment per farm (x\$1,000)
Oilseed and Grain	419	304		7,964	26.2
Vegetable and melon	1,190	75		1,236	16.5
Fruit and Tree Nut	2,060	99		538	5.4
Greenhouse, nursery and floriculture	179	9		63	7.0
Cotton	61	49		1,213	24.8
Hay and other	4,258	1,408		17,552	12.5
Beef cattle ranching	7,219	1,032		12,180	11.8
Cattle feedlots	102	26		566	21.8
Dairy cattle and milk	196	64		1,235	19.3
Hog and pigs	125	10		33	3.3
Poultry and egg	396	19		79	4.2
Sheep and goat	1,634	159		240	1.5
Animal aquaculture and other animal	3,091	75		479	6.4

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2007*

Table 6.3: FARMS RECEIVING GOVERNMENT PAYMENTS
New Mexico

		2012		
		Total farms	Farms with Gov't Payments	Total payment (x\$1,000)
NAICS Commodity sectors	TOTAL			Payment per farm (x\$1,000)
Oilseed and Grain	321	159	4,146	26.1
Vegetable and melon	1,291	72	815	11.3
Fruit and Tree Nut	2,401	131	980	7.5
Greenhouse, nursery and floriculture	179	11	81	7.4
Cotton	55	43	936	21.8
Hay and other	5,937	2,073	19,880	9.6
Beef cattle ranching	8,989	2,393	39,014	16.3
Cattle feedlots	68	17	174	10.2
Dairy cattle and milk	196	92	2,933	31.9
Hog and pigs	76	5	5	1.0
Poultry and egg	134	10	27	2.7
Sheep and goat	1,222	318	424	1.3
Animal aquaculture and other animal	3,852	178	1,173	6.6

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2012*

Table 7.1: IRRIGATED LAND
New Mexico

2002

NAICS Commodity sectors	TOTAL	Total farms	Farms with irrigated acres	Total irrigated acres	Harvested cropland acres	Pasture & other acres
Oilseed and Grain	542	279	127,289	116,880	10,409	
Vegetable and melon	286	286	63,425	61,564	1,861	
Fruit and Tree Nut	2,153	2,137	39,713	38,606	1,107	
Greenhouse, nursery and floriculture	199	183	3,431	3,218	213	
Cotton	96	96	31,947	30,740	1,207	
Hay and other	2,924	2,008	279,543	253,562	25,981	
Beef cattle ranching	5,395	1,890	206,863	81,627	125,236	
Cattle feedlots	142	60	13,711	12,251	1,460	
Dairy cattle and milk	185	99	51,806	49,155	2,651	
Hog and pigs	96	22	444	154	290	
Poultry and egg	116	44	335	163	172	
Sheep and goat	344	171	4,955	1,191	3,764	
Animal aquaculture and other animal	2,692	1,007	21,337	5,061	16,276	

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2002*

Table 7.2: IRRIGATED LAND
New Mexico

2007

NAICS Commodity sectors	TOTAL	Total farms	Farms with irrigated acres	Total irrigated acres	Harvested cropland acres	Pasture & other acres
Oilseed and Grain	419	218	111,505	110,229	1,276	
Vegetable and melon	1,190	1,148	54,687	53,940	747	
Fruit and Tree Nut	2,060	1,913	41,625	38,534	3,091	
Greenhouse, nursery and floriculture	179	170	3,064	2,655	409	
Cotton	61	61	22,715	(D)	(D)	
Hay and other	4,258	3,035	301,520	(D)	(D)	
Beef cattle ranching	7,219	2,276	204,013	85,917	118,096	
Cattle feedlots	102	49	6,644	5,713	931	
Dairy cattle and milk	196	119	62,044	55,536	6,508	
Hog and pigs	125	22	217	137	80	
Poultry and egg	396	161	906	358	548	
Sheep and goat	1,634	239	3,564	1,294	2,270	
Animal aquaculture and other animal	3,091	756	17,544	4,604	12,940	

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2007*

Table 7.3: IRRIGATED LAND
New Mexico

2012

NAICS Commodity sectors	TOTAL	Total farms	Farms with irrigated acres	Total irrigated acres	Harvested cropland acres	Pasture & other acres	
Oilseed and Grain	321	253		122,366	120,126		2,240
Vegetable and melon	1,291	1,281		37,394	36,032		1,362
Fruit and Tree Nut	2,401	2,021		42,198	40,969		1,229
Greenhouse, nursery and floriculture	179	159		2,489	2,321		168
Cotton	55	55		24,006	23,386		620
Hay and other	5,937	3,988		262,250	242,936		19,314
Beef cattle ranching	8,989	2,281		107,512	61,904		45,608
Cattle feedlots	68	20		2,063	1,531		532
Dairy cattle and milk	196	97		57,150	54,225		2,925
Hog and pigs	76	14		105	72		33
Poultry and egg	134	57		559	124		435
Sheep and goat	1,222	182		1,562	611		951
Animal aquaculture and other animal	3,852	1,022		20,664	5,867		14,797

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2012*

Table 8.1: FARMS & GENERAL LAND USE
New Mexico

NAICS Commodity sectors	Total farms	Land in Farms	Crop land	Wood land	Permanent pasture / range	Farmstead
	15,170	44,810,083	2,575,107	2,548,379	39,136,229	550,368
Oilseed and Grain	542	732,302	344,580	7,659	357,759	22,304
Vegetable and melon	286	119,794	78,982	1,789	34,275	4,748
Fruit and Tree Nut	2,153	93,184	57,329	3,602	(D)	(D)
Greenhouse, nursery and floriculture	199	93,961	10,101	(D)	(D)	(D)
Cotton	96	82,030	43,821	(D)	37,027	(D)
Hay and other	2,924	2,311,709	705,143	(D)	1,486,725	(D)
Beef cattle ranching	5,395	33,172,871	1,080,748	1,870,151	29,967,824	254,148
Cattle feedlots	142	836,531	(D)	(D)	793,674	
Dairy cattle and milk	185	252,289	73,503	(D)	(D)	14,998
Hog and pigs	96	5,794	1,937	11	3,328	518
Poultry and egg	116	3,475	1,860	(D)	(D)	741
Sheep and goat	344	4,230,892	(D)	644	4,150,853	(D)
Animal aquaculture and other animal	2,692	2,875,251	119,417	524,596	2,108,045	123,193

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2002*

Table 8.2: FARMS & GENERAL LAND USE
New Mexico

NAICS Commodity sectors	Total farms	Land in Farms	Crop land	Wood land	Permanent pasture / range	Farmstead
TOTAL	20,930	43,238,049	2,334,018	2,868,929	37,597,641	437,461
Oilseed and Grain	419	885,144	449,188	5,456	410,059	20,441
Vegetable and melon	1,190	135,687	78,440	479	50,003	6,765
Fruit and Tree Nut	2,060	186,341	58,590	3,417	114,576	9,758
Greenhouse, nursery and floriculture	179	15,830	4,009	640	9,300	1,881
Cotton	61	38,940	26,681	(D)	11,693	(D)
Hay and other	4,258	2,355,593	721,080	(D)	1,465,787	(D)
Beef cattle ranching	7,219	32,127,408	695,108	1,850,773	29,327,539	253,988
Cattle feedlots	102	810,087	20,308	4,841	781,704	3,234
Dairy cattle and milk	196	206,407	85,103	1,540	98,740	21,024
Hog and pigs	125	13,034	6,422	331	5,880	401
Poultry and egg	396	34,283	6,970	6,467	18,468	2,378
Sheep and goat	1,634	534,251	22,385	6,078	499,039	6,749
Animal aquaculture and other animal	3,091	5,895,044	149,734	894,476	4,804,853	45,981

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2007*

Table 8.3: FARMS & GENERAL LAND USE
New Mexico

	Total farms	Land in Farms	Crop land	Wood land	Permanent pasture / range	Farmstead
NAICS Commodity sectors						
TOTAL	24,721	43,201,023	1,976,689	2,950,519	37,973,029	300,786
Oilseed and Grain	321	509,198	266,099	(D)	(D)	(D)
Vegetable and melon	1,291	148,962	66,260	6,796	67,145	8,761
Fruit and Tree Nut	2,401	122,734	56,146	6,265	49,045	11,278
Greenhouse, nursery and floriculture	179	10,108	3,983	(D)	(D)	1,043
Cotton	55	86,179	37,078	48,352	749	
Hay and other	5,937	4,564,192	888,695	147,716	3,455,877	71,904
Beef cattle ranching	8,989	29,141,305	478,832	1,499,824	27,038,643	124,006
Cattle feedlots	68	416,146	20,084	(D)	393,147	
Dairy cattle and milk	196	170,906	87,274	308	67,966	15,358
Hog and pigs	76	5,192	436	42	(D)	(D)
Poultry and egg	134	18,071	1,492	1,963	13,686	930
Sheep and goat	1,222	720,278	20,473	27,218	661,739	10,848
Animal aquaculture and other animal	3,852	7,287,752	49,837	1,253,489	5,940,353	44,073

Source: USDA-NASS Census of Agriculture, New Mexico State and County Data, 2012

Table 9.1: PRINCIPLE OPERATOR CHARACTERISTICS
New Mexico

NAICS Commodity sectors	Total farms	Male	Female	Primary Occupation farming	Primary Occupation non-farming	Resides on farm	Resides off farm	Ave yrs on present farm	Ave age	Sp, Hisp, Latin origins	Race:
											American Indian & AK Natives
TOTAL	15,170	13,002	2,168	8,482	6,688	11,805	3,365	19	56	4,499	403
Oilseed and Grain	542	510	32	307	235	392	150	20	56	118	21
Vegetable and melon	286	256	30	199	87	211	75	18	55	103	6
Fruit and Tree Nut	2,153	1,860	293	840	1,313	1,820	333	18	58	691	41
Greenhouse, nursery and floriculture	199	156	43	108	91	139	60	15	53	42	2
Cotton	96	89	7	78	18	67	29	24	58	36	1
Hay and other	2,924	2,518	406	1,540	1,384	1,970	954	20	58	99	94
Beef cattle ranching	5,395	4,839	556	3,610	1,785	4,110	1,285	22	57	1,755	172
Cattle feedlots	142	130	12	85	57	102	40	20	55	29	2
Dairy cattle and milk	185	176	9	156	29	128	57	15	51	31	140
Hog and pigs	96	82	14	31	65	88	8	14	49	12	1
Poultry and egg	116	85	31	60	56	110	6	14	51	20	8
Sheep and goat	344	257	87	185	159	311	33	16	53	73	24
Animal aquaculture and other animal	2,692	2,044	648	1,283	1,409	2,357	335	15	54	593	57
											2,604

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2002*

Table 9.2: PRINCIPLE OPERATOR CHARACTERISTICS
New Mexico

2007

NAICS Commodity sectors	Total farms	Male	Female	Primary Occupation farming	Primary Occupation non-farming	Resides on farm	Resides off farm	Ave yrs on present farm	Ave age	Sp, Hisp, Latin origins	Race: American Indian & AK Natives
TOTAL	20,930	16,284	4,646	10,040	10,890	15,991	4,939	23	60	6,475	4,493 16,234
Oilseed and Grain	419	379	40	301	118	270	149	25	57	38	18 400
Vegetable and melon	1,190	797	393	766	424	994	196	25	60	186	782 404
Fruit and Tree Nut	2,060	1,734	326	787	1,273	1,699	361	19	60	846	38 1,996
Greenhouse, nursery and floriculture	179	132	47	96	83	139	40	15	53	43	4 173
Cotton	61	56	5	46	15	48	13	24	61	26	59
Hay and other	4,258	3,494	764	1,700	2,558	2,844	1,414	23	61	1,707	348 3,856
Beef cattle ranching	7,219	5,984	1,235	3,880	3,339	5,417	1,802	24	59	2,377	1,504 5,661
Cattle feedlots	102	90	12	68	34	75	27	25	57	32	6 96
Dairy cattle and milk	196	184	12	140	56	138	58	18	54	37	2 194
Hog and pigs	125	104	21	39	86	111	14	17	53	13	11 114
Poultry and egg	396	282	114	129	267	380	16	18	56	154	38 354
Sheep and goat	1,634	780	854	934	700	1,503	131	28	63	145	1,245 383
Animal aquaculture and other animal	3,091	2,268	823	1,154	1,937	2,373	718	19	58	871	497 2,544

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2007*

Table 9.3: PRINCIPLE OPERATOR CHARACTERISTICS
New Mexico

2012

NAICS Commodity sectors	Total farms	Male	Female	Primary Occupation farming	Primary Occupation non-farming	Resides on farm	Resides off farm	Ave yrs on present farm	Ave age	Sp, Hisp, Latin origins	Race: American Indian & AK Natives
TOTAL	24,721	19,944	4,777	12,392	12,329	18,152	6,569	23	61	9,377	5,202 19,293
Oilseed and Grain	321	269	52	243	78	227	94	26	59	35	121 200
Vegetable and melon	1,291	993	298	674	617	967	324	20	58	434	370 900
Fruit and Tree Nut	2,401	2,059	342	907	1,494	2,022	379	20	62	1,362	8 2,348
Greenhouse, nursery and floriculture	179	143	36	93	86	132	47	21	59	31	3 174
Cotton	55	54	1	39	16	35	20	31	62	28	55
Hay and other	5,937	4,986	951	2,954	2,983	4,094	1,843	25	62	2,582	969 4,909
Beef cattle ranching	8,989	7,426	1,563	4,783	4,206	6,225	2,764	24	60	3,518	2,046 6,891
Cattle feedlots	68	66	2	41	27	44	24	27	63	22	1 66
Dairy cattle and milk	196	180	16	147	49	132	64	19	54	46	15 181
Hog and pigs	76	72	4	31	45	74	2	22	52	7	11 65
Poultry and egg	134	95	39	48	86	123	11	18	59	34	5 126
Sheep and goat	1,222	649	573	681	541	1,008	214	28	63	154	822 398
Animal aquaculture and other animal	3,852	2,952	900	1,751	2,101	3,069	783	20	59	1,124	831 2,980

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2012*

Table 10.1: MORE PRINCIPAL OPERATOR CHARACTERISTICS
New Mexico

2002

NAICS Commodity sectors	Total farms	Age Groups							Years on present farm					
		Under 25	25 - 34	35 - 44	45 - 49	50 - 54	55 - 59	60 - 64	65 - 69	70 and over	2 or less	3 or 4	5 to 9	10 or over
TOTAL	15,170	124	577	2,308	1,940	2,394	1,749	1,666	1,482	2,930	685	1,185	2,811	10,489
Oilseed and Grain	542	4	24	84	66	126	57	43	35	103	35	44	67	396
Vegetable and melon	286	3	7	70	30	34	46	23	23	50	17	28	42	199
Fruit and Tree Nut	2,153	6	48	263	234	323	272	303	236	468	70	180	425	1,478
Greenhouse, nursery and floriculture	199		5	29	39	50	28	18	14	16	9	19	47	124
Cotton	96		3	13	12	14	13	5	10	26	2	6	11	77
Hay and other	2,924	15	108	446	364	399	296	226	301	669	144	206	550	2,024
Beef cattle ranching	5,395	65	243	741	611	724	622	621	594	1,174	187	355	869	3,984
Cattle feedlots	142	1	5	22	15	30	21	18	13	17	5	10	23	104
Dairy cattle and milk	185	1	16	45	23	38	20	13	14	15	16	14	50	105
Hog and pigs	96	1	6	34	16	10	11	5	3	10	7	18	21	50
Poultry and egg	116	6	3	23	11	22	16	20	8	7	9	9	40	58
Sheep and goat	344	4	13	67	58	56	46	30	19	51	17	44	69	214
Animal aquaculture and other animal	2,692	18	96	471	461	568	301	241	212	324	167	252	597	1,676

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2002*

Table 10.2: MORE PRINCIPAL OPERATOR CHARACTERISTICS
New Mexico

2007

NAICS Commodity sectors	Total farms	Age Groups							Years on present farm					
		Under 25	25 - 34	35 - 44	45 - 49	50 - 54	55 - 59	60 - 64	65 - 69	70 and over	2 or less	3 or 4	5 to 9	
TOTAL	20,930	131	687	1,937	2,006	2,646	3,002	2,777	2,568	5,176	919	1,075	3,102	15,834
Oilseed and Grain Vegetable and melon	419	6	23	40	50	67	65	37	39	92	23	10	50	336
Fruit and Tree Nut	1,190	46	110	92	155	175	166	148	298	36	51	186	917	
Greenhouse, nursery and floriculture	2,060	6	31	163	195	270	314	284	268	529	74	142	356	1,488
Cotton	179	4	19	15	23	23	38	24	19	14	12	20	47	100
Hay and other	61	1	4	8	5	11	8	5	19	1	3	5	52	
Beef cattle ranching	4,258	17	96	321	403	514	559	670	503	1,175	198	213	591	3,256
Cattle feedlots	7,219	55	274	714	686	889	1,047	897	902	1,755	296	291	941	5,691
Dairy cattle and milk	102	5	3	9	16	12	15	9	15	18	1	9	11	81
Hog and pigs	196	8	31	29	36	43	22	5	22	10	7	34	145	
Poultry and egg	125	1	3	28	16	26	23	9	9	10	5	4	29	87
Sheep and goat	396	16	55	44	68	60	64	23	66	18	18	28	95	255
Animal aquaculture and other animal	1,634	13	39	99	119	175	182	210	234	563	62	68	184	1,320
	3,091	24	128	348	325	406	470	377	398	615	183	229	573	2,106

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2007*

Table 10.3: MORE PRINCIPAL OPERATOR CHARACTERISTICS
New Mexico

2012

NAICS Commodity sectors	Total farms 25	Age Groups							Years on present farm					
		Under 25	25 - 34	35 - 44	45 - 49	50 - 54	55 - 59	60 - 64	65 - 69	70 and over	2 or less	3 or 4	5 to 9	
													10 or over	
TOTAL	24,721	218	982	1,896	1,808	2,854	3,438	3,632	3,166	6,727	897	1,188	3,307	19,329
Oilseed and Grain	321	3	12	26	41	39	51	38	28	83	12	8	31	270
Vegetable and melon	1,291	33	74	106	111	134	218	203	165	247	103	109	225	854
Fruit and Tree Nut	2,401	65	133	160	258	305	342	351	787	79	133	400	1,789	
Greenhouse, nursery and floriculture	179	2	21	9	23	39	26	32	27	7	7	8	21	143
Cotton	55	3	2	2	7	10	8	4	19	2	1	4	48	
Hay and other	5,937	39	259	363	358	593	780	947	733	1,865	245	262	742	4,688
Beef cattle ranching	8,989	117	395	716	636	1,152	1,170	1,288	1,085	2,430	328	433	1,082	7,146
Cattle feedlots	68	3	6	2	6	7	10	16	18	6	1	11	50	
Dairy cattle and milk	196	7	10	21	25	40	28	28	10	27	10	42	144	
Hog and pigs	76	6	9	19	12	14	1	7	8		1	10	65	
Poultry and egg	134	2	14	14	15	23	19	31	16	7	10	23	94	
Sheep and goat	1,222	18	21	67	114	137	143	146	151	425	16	48	114	1,044
Animal aquaculture and other animal	3,852	1	130	412	317	438	650	576	553	775	92	164	602	2,994

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2012*

Table 11.1: FARMS BY ECONOMIC CLASSES (SALES)
New Mexico
2002

NAICS Commodity sectors	TOTAL	\$1K<	\$1K to \$2,499K	\$2.5K to \$4,999K	\$5K to \$9,999K	\$10K to \$24,999K	\$25K to \$49,999K	\$50K to \$99,999K	\$100K to \$249,999K	\$250K to \$499,999K	\$500K to \$999,999K	\$1Million or more
Oilseed and Grain	542	46	35	16	37	33	19	35	35	28	22	15
Vegetable and melon	286	143	265	315	311	151	47	16	8	7	7	21
Fruit and Tree Nut	2,153	699	548	383	334	221	88	35	42	17	11	23
Greenhouse, nursery and floriculture	199	14	19	12	27	41	12	12	20	2	11	9
Cotton	96			1		12	3	9	15	4	7	4
Hay and other	2,924	1,970	898	684	681	602	429	221	213	121	69	49
Beef cattle ranching	5,395	2,976	1,002	1,017	935	827	582	720	502	243	123	62
Cattle feedlots	142			1		2	20	8	21		1	7
Dairy cattle and milk	185	39	6		6	4	1	8	11	1	1	1
Hog and pigs	96	20	18	26	10	1			1			119
Poultry and egg	116	90	24	7	4	5	1		1		1	1
Sheep and goat	344	761	212	123	73	23	12	7	8	2	1	1
Animal aquaculture and other animal	2,692	2,524	278	226	228	386	81	85	21	8	7	8

Source: USDA-NAFS Census of Agriculture, New Mexico State and County Data, 2002

Table 11.2: FARMS BY ECONOMIC CLASSES (SALES)
New Mexico
2007

NAICS Commodity sectors	\$1K<	\$1K to \$2,499K	\$2.5K to \$4,999K	\$5K to \$9,999K	\$10K to \$24,999K	\$25K to \$49,999K	\$50K to \$99,999K	\$100K to \$249,999K	\$250K to \$499,999K	\$500K to \$999,999K	\$1Million or more
TOTAL	20,930	6,690	2,994	2,689	2,454	2,259	1,199	873	812	389	260
Oilseed and Grain											
Vegetable and melon	419	18	10	13	19	38	42	77	102	47	37
Fruit and Tree Nut	1,190	62	310	346	274	68	41	21	12	7	16
Greenhouse, nursery and floriculture	2,060	382	375	368	331	335	99	80	37	22	28
Cotton	179	13	23	23	14	25	25	14	19	2	21
Hay and other	61	2		3	3	13	5	4	12	12	21
Beef cattle ranching	4,258	958	653	611	669	602	263	189	155	75	58
Cattle feedlots	7,219	1,659	976	888	821	984	626	450	441	212	111
Dairy cattle and milk	102	6	17	9	12	10	12	9	5	4	51
Hog and pigs	196			12	10	19	7	3	2	7	11
Poultry and egg	125	58	44	9	5	9				3	140
Sheep and goat	396	231	113	29	14	4	1	1	1	1	2
Animal aquaculture and other animal	1,634	1,180	220	101	78	20	12	9	12	2	
	3,091	2,121	253	277	204	132	66	20	13	3	1
										1	1

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2007*

Table 11.3: FARMS BY ECONOMIC CLASSES (SALES)
New Mexico
2012

NAICS Commodity sectors	\$1K<	\$1K to \$2,499K	\$2.5K to \$4,999K	\$5K to \$9,999K	\$10K to \$24,999K	\$25K to \$49,999K	\$50K to \$99,999K	\$100K to \$249,999K	\$250K to \$499,999K	\$500K to \$999,999K	\$1Million or more
TOTAL	24,721	9,282	3,306	2,810	2,648	2,326	1,283	1,169	885	433	260
Oilseed and Grain Vegetable and melon	321	46	35	16	37	33	19	35	35	28	22
Fruit and Tree Nut	1,291	143	265	315	311	151	47	16	8	7	15
Greenhouse, nursery and floriculture	2,401	699	548	383	334	221	88	35	42	17	21
Cotton	179	14	19	12	27	41	12	12	20	2	23
Hay and other	55			1		12	3	9	15	4	9
Beef cattle ranching	5,937	1,970	898	684	681	602	429	221	213	121	4
Cattle feedlots	8,989	2,976	1,002	1,017	935	827	582	720	502	243	49
Dairy cattle and milk	68		1		2	20	8	21	8	1	62
Hog and pigs	196	39	6	6	4	4	1	8	11	1	7
Poultry and eggs	76	20	18	26	10	1		1		1	119
Sheep and goat	134	90	24	7	4	5	1	1		1	1
Animal aquaculture and other animal	1,222	761	212	123	73	23	12	7	8	2	1
	3,852	2,524	278	226	228	386	81	85	21	8	7
										7	8

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2012*

Table 12.1: FARMS BY SIZE CLASSES
New Mexico

NAICS Commodity sectors	TOTAL	2002											
		1 - 9 acres	10 - 49 acres	50 - 69 acres	70 - 99 acres	100 - 139 acres	140 - 179 acres	180 - 219 acres	220 - 259 acres	260 - 499 acres	500 - 999 acres	1,000 - 1,999 acres	2,000+ acres
Oilseed and Grain Vegetable and melon	542	6	117	33	43	18	37	7	10	68	51	67	85
Fruit and Tree Nut	2,153	1,344	531	58	53	54	23	13	9	33	24	24	10
Greenhouse, nursery and floriculture	199	95	68	5	4	7	5	2	7	2	2	2	7
Cotton	96	8	13	4	1	7	7	3	6	14	15	10	8
Hay and other	2,924	496	754	159	203	146	157	60	75	343	223	154	154
Beef cattle ranching	5,395	389	642	139	210	170	208	135	108	414	520	555	1,905
Cattle feedlots	142	21	26	2	8	5	3	2	1	8	12	10	44
Dairy cattle and milk	185	3	23	7	11	14	12	16	6	30	26	19	18
Hog and pigs	96	37	35	6	3	3	5	1	2	1	3		
Poultry and egg	116	63	40	2	2	3	1	1	4				
Sheep and goat	344	103	115	12	9	17	5	12	4	13	7	5	42
Animal aquaculture and other animal	2,692	925	776	115	92	83	108	55	48	160	95	77	158

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2002*

Table 12.2: FARMS BY SIZE CLASSES
New Mexico

NAICS Commodity sectors	2007											
	1 - 9 acres	10 - 49 acres	50 - 69 acres	70 - 99 acres	100 - 139 acres	140 - 179 acres	180 - 219 acres	220 - 259 acres	260 - 499 acres	500 - 999 acres	1,000 - 1,999 acres	2,000+ acres
TOTAL	20,930	6,471	4,405	636	770	731	935	393	350	1,398	1,286	1,092
Oilseed and Grain	419	8	32	4	10	15	16	3	12	41	69	90
Vegetable and melon	1,190	578	387	31	7	8	43	7	5	49	44	21
Fruit and Tree Nut	2,060	1,265	524	45	60	46	25	8	11	26	26	13
Greenhouse, nursery and floriculture	179	100	48	1	6	6	2	1	3	6	2	2
Cotton	61	2	15	3		2	4	1	1	10	13	7
Hay and other	4,258	658	1,422	227	264	192	273	104	94	390	284	184
Beef cattle ranching	7,219	1,596	972	198	249	217	226	139	112	487	573	1,869
Cattle feedlots	102	8	15	4	7	6	5	5	9	7	6	30
Dairy cattle and milk	196	12	24	6	16	9	9	8	5	27	32	22
Hog and pigs	125	43	49	6	5	8	1	1	5	4	4	4
Poultry and egg	396	186	106	15	27	8	17	2	3	20	6	4
Sheep and goat	1,634	1,032	251	26	28	48	73	10	18	55	27	32
Animal aquaculture and other animal	3,091	983	560	76	90	169	234	104	87	273	199	126
												190

Source: USDA-NAFS Census of Agriculture, New Mexico State and County Data, 2007

Table 12.3: FARMS BY SIZE CLASSES
New Mexico

NAICS Commodity sectors	2012											
	1 - 9 acres	10 - 49 acres	50 - 69 acres	70 - 99 acres	100 - 139 acres	140 - 179 acres	180 - 219 acres	220 - 259 acres	260 - 499 acres	500 - 999 acres	1,000 - 1,999 acres	2,000+ acres
TOTAL	24,721	7,861	4,811	757	849	789	962	455	385	1,598	1,723	1,528
Oilseed and Grain	321	49	62	20	6	5	11	3	4	22	45	43
Vegetable and melon	1,291	86	303	20	12	8	21	12	7	29	28	26
Fruit and Tree Nut	2,401	1,679	397	73	56	57	19	14	7	44	35	11
Greenhouse, nursery and floriculture	179	96	54	6	2	5	1	3	4	4	3	1
Cotton	55	1	6	8	3	3	1	1	12	4	9	11
Hay and other	5,937	1,240	1,547	244	315	245	298	162	132	525	473	349
Beef cattle ranching	8,989	1,991	1,289	237	285	264	377	164	160	661	748	748
Cattle feedlots	68	7	4	1	4	4	1	1	5	7	8	2,055
Dairy cattle and milk	196	32	13	14	13	4	8	7	7	17	19	26
Hog and pigs	76	18	35	1	2	13	13	6	1	1	1	24
Poultry and egg	134	57	40	4	6	7	6	1	1	7	2	1
Sheep and goat	1,222	479	212	25	31	26	79	14	11	73	131	73
Animal aquaculture and other animal	3,852	1,406	839	112	109	164	126	74	44	198	228	222
												330

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2012*

Table 13.1: FARMS WITH DIRECT SALES TO INDIVIDUALS FOR HUMAN CONSUMPTION
New Mexico
2002

NAICS Commodity sectors	Farms with Sales	Farms with Sales	Sales (x\$1,000)
TOTAL	15,170	1,071	6,582
Oilseed and Grain	542	3	(D)
Vegetable and melon	286	120	1,669
Fruit and Tree Nut	2,153	277	1,396
Greenhouse, nursery and floriculture	199	40	(D)
Cotton	96	5	(D)
Hay and other	2,924	130	(D)
Beef cattle ranching	5,395	250	838
Cattle feedlots	142	21	74
Dairy cattle and milk	185	6	(D)
Hog and pigs	96	22	30
Poultry and egg	116	33	(D)
Sheep and goat	344	83	234
Animal aquaculture and other animal	2,692	81	611

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2002*

Table 13.2: FARMS WITH DIRECT SALES TO INDIVIDUALS FOR HUMAN CONSUMPTION
New Mexico

NAICS Commodity sectors	Farms	Farms with Sales	Sales (x\$1,000)
	TOTAL	20,930	1,529
Oilseed and Grain	419	6	22
Vegetable and melon	1,190	231	3,283
Fruit and Tree Nut	2,060	285	3,012
Greenhouse, nursery and floriculture	179	49	261
Cotton	61	1	(D)
Hay and other	4,258	136	(D)
Beef cattle ranching	7,219	405	1,589
Cattle feedlots	102	11	70
Dairy cattle and milk	196	3	(D)
Hog and pigs	125	36	38
Poultry and egg	396	56	(D)
Sheep and goat	1,634	207	379
Animal aquaculture and other animal	3,091	103	424

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2007*

Table 13.3: FARMS WITH DIRECT SALES TO INDIVIDUALS FOR HUMAN CONSUMPTION
New Mexico
2012

NAICS Commodity sectors	Farms with Sales	Farms (x\$1,000)	Sales (x\$1,000)
TOTAL	24,721	1,824	8,117
Oilseed and Grain	321	26	6
Vegetable and melon	1,291	460	2,379
Fruit and Tree Nut	2,401	417	1,828
Greenhouse, nursery and floriculture	179	33	358
Cotton	55	0	0
Hay and other	5,937	256	1,093
Beef cattle ranching	8,989	373	1,179
Cattle feedlots	68	3	(D)
Dairy cattle and milk	196	8	(D)
Hog and pigs	76	31	85
Poultry and egg	134	38	(D)
Sheep and goat	1,222	88	125
Animal aquaculture and other animal	3,852	91	291

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2012*

Table 14.1: FARMS WITH ORGANIC SALES
New Mexico

2007

NAICS Commodity sectors	Farms with Sales	Farms with Sales	Sales (x\$1,000)
TOTAL	20,930	269	11,262
Oilseed and Grain	419	6	21
Vegetable and melon	1,190	59	421
Fruit and Tree Nut	2,060	71	678
Greenhouse, nursery and floriculture	179	33	1,002
Cotton	61	1	(D)
Hay and other	4,258	53	(D)
Beef cattle ranching	7,219	22	(D)
Cattle feedlots	102	---	---
Dairy cattle and milk	196	2	(D)
Hog and pigs	125	---	---
Poultry and egg	396	1	(D)
Sheep and goat	1,634	9	(D)
Animal aquaculture and other animal	3,091	12	85

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2007*

Table 14.2: FARMS WITH ORGANIC SALES
New Mexico

2012

NAICS Commodity sectors	Farms with Sales	Farms with Sales	Sales (x\$1,000)
TOTAL	24,721	153	8,632
Oilseed and Grain	321	1	(D)
Vegetable and melon	1,291	60	391
Fruit and Tree Nut	2,401	15	327
Greenhouse, nursery and floriculture	179	10	(D)
Cotton	55	1	(D)
Hay and other	5,937	37	(D)
Beef cattle ranching	8,989	17	516
Cattle feedlots	68	---	---
Dairy cattle and milk	196	1	(D)
Hog and pigs	76	---	---
Poultry and egg	134	3	(D)
Sheep and goat	1,222	2	(D)
Animal aquaculture and other animal	3,852	6	87

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2012*

Table 15.1: FARMS WITH NET GAINS AND NET LOSSES
New Mexico

2007

NAICS Commodity sectors	TOTAL	Farms Farms with Net Gains	Farms with Net Gains	Farms with Net Losses
Oilseed and Grain	419	315	104	
Vegetable and melon	1,190	589	601	
Fruit and Tree Nut	2,060	1,004	1,056	
Greenhouse, nursery and floriculture	179	116	63	
Cotton	61	44	17	
Hay and other	4,258	2,145	2,113	
Beef cattle ranching	7,219	2,544	4,675	
Cattle feedlots	102	47	55	
Dairy cattle and milk	196	156	40	
Hog and pigs	125	8	117	
Poultry and egg	396	39	357	
Sheep and goat	1,634	121	1,513	
Animal aquaculture and other animal	3,091	276	2,815	

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2007*

Table 15.2: FARMS WITH NET GAINS AND NET LOSSES
New Mexico

2012

NAICS Commodity sectors	Farms	Net with Net Gains	Farms with Net Losses
TOTAL	24,721	7,879	16,842
Oilseed and Grain	321	172	149
Vegetable and melon	1,291	732	559
Fruit and Tree Nut	2,401	920	1,481
Greenhouse, nursery and floriculture	179	109	70
Cotton	55	37	18
Hay and other	5,937	2,434	3,503
Beef cattle ranching	8,989	2,787	6,202
Cattle feedlots	68	36	32
Dairy cattle and milk	196	104	92
Hog and pigs	76	16	60
Poultry and egg	134	11	123
Sheep and goat	1,222	111	1,111
Animal aquaculture and other animal	3,852	410	3,442

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2012*

TABLE 16: NEW MEXICO FARMS BY TYPOLOGY, 2012

	Operator's primary occupation is Farming (excl. retirement)						Large-scale family farms			
	All farms	Retirement	Off-farm occupation	Moderate sales			Mid-size family	Large	Very large	Non-family
				Low sales	Moderate sales	High sales				
Farms	24,721	9,257	8,584	4,866	472	422	187	97	836	
Land in Farms (Acres)	43,201,023	6,655,808	6,116,597	9,591,101	4,719,965	5,683,890	3,882,082	1,169,278	5,387,302	
Average farm size	1,748	719	713	1,971	10,000	13,469	20,760	12,054	6,438	
Irrigated land (Acres)										
Harvested cropland	680,318	84,051	68,968	62,311	49,225	106,716	130,714	130,703	47,630	
Pasture and other	590,104	58,922	45,403	43,488	43,190	102,858	127,505	127,898	40,840	
Total sales (x \$1,000)	90,214	25,129	23,565	18,823	6,035	3,858	3,209	2,805	6,790	
Farms with organic sales										
Total organic sales (x \$1,000)	2,550,147	80,815	73,027	86,437	93,497	226,802	364,527	1,155,227	469,815	
Sales per farm	103,157	8,730	8,507	17,763	198,087	537,445	1,949,342	11,909,557	561,980	
Sales per farm	153	33	54	41	4	7	4	4	10	
Production expenses (x \$1,000)										
Expenses per farm	8,632	298	436	492	672	2,640	3,460	635	635	
Net Cash Income (x \$1,000)	56,418	9,030	8,074	12,000	168,000	377,143	865,000	63,500	63,500	
Net Cash Income per farm	2,459,316	127,491	134,052	140,028	85,653	183,639	290,841	1,068,401	429,210	
Net Cash Income per farm	99,483	13,772	15,616	28,777	181,468	435,164	1,555,299	11,014,443	513,409	
Net Cash Income per farm	234,870	-23,225	-40,775	-30,131	26,856	64,830	85,787	98,008	53,519	
Net Cash Income per farm	9,501	-2,509	-4,750	-6,192	56,898	153,626	458,754	1,010,392	64,018	
Number of farms By NAICS code										
Oilseed and Grain	24,721	9,257	8,584	4,866	472	422	187	97	836	
Vegetable and melon										
Fruit and Tree Nut	321	85	53	93	20	43	13	1	13	
Greenhouse, nursery and floriculture	1,291	482	444	301	7	8	16	5	28	
Cotton	2,401	1,189	834	283	15	15	18	3	44	
Hay and other	179	42	60	39	6	12	7	2	11	
Beef cattle ranching	5,937	2,472	1,973	967	139	113	49	1	223	
Cattle feedlots	8,989	3,057	3,097	1,957	269	211	50	7	341	
Dairy cattle and milk	68	21	18	18	3	1	1	3	3	
Hog and pigs	196	26	23	25	2	2	20	74	26	
Poultry and egg	76	17	38	20	1					
Sheep and goat	134	47	61	20						
Animal aquaculture and other animal	1,222	476	403	305	2	3	1	1	32	
	3,852	1,337	1,567	824	3	5	7	1	108	

table continued

TABLE 16: NEW MEXICO FARMS BY TYPOLOGY, 2012

	Operator's primary occupation is farming (excl. retirement)						Large-scale family farms			
							Mid-size family	Large	Very large	Non-family
	All farms	Retirement	Off-farm occupation	Low sales	Moderate sales					
Legal Status (Type) for tax purposes										
Family or individual	24,721	9,257	8,584	4,866	472	422	187	97	836	
Partnership	21,610	8,614	7,900	4,425	314	231	84	42		
Family-held Corporation	1,290	250	263	172	78	84	45	36	362	
Other than family-held corporation	985	198	223	176	69	97	54	15	153	
Other	94	11	33	13	5	2	1	3	26	
Hired Farm labor	742	184	165	80	6	8	3	1	295	
Farms	5,429	1,681	1,353	1,163	321	344	177	95	295	
No. of workers 150 days or more	9,275	681	720	870	444	839	1,359	2,654		
No. of workers 150 days or less	12,706	2,950	2,303	2,361	637	846	1,244	1,489	836	
Total workers	21,981									
Farms by Size (Acres)										
1 - 9	24,721	9,257	8,584	4,866	472	422	187	97	836	
10 - 49	7,861	3,023	3,324	1,331	5	6	2	2	168	
50 - 99	4,811	2,022	1,859	803	5	13	5	104		
100 - 499	1,606	657	532	326	11	8	11	4	57	
500 - 999	4,189	1,684	1,317	783	110	71	25	24	175	
1000-1999	1,723	629	516	350	39	58	46	12	73	
2000+	1,528	566	440	371	19	25	31	18	58	
	3,003	676	596	902	283	241	67	37	201	
Farms by Economic Class (sales plus govt payments)	24,721	9,257	8,584	4,866	472	422	187	97	836	
Farms \$1,000 or less	9,282	3,865	3,487	1,662	1				267	
Farms \$1,000 - \$9,999	8,764	3,591	3,516	1,467	1				189	
Farms \$10,000 - \$99,999	4,778	1,629	1,432	1,478	19				220	
Farms \$100,000 - \$999,999	1,578	172	149	258	451	419	14	115		
Farms \$1 million or more	319			1	3	173	97	45		

table continued

TABLE 16: NEW MEXICO FARMS BY TYPOLOGY, 2012

	All farms	Retirement	Off-farm occupation	Operator's primary occupation is farming (excl. retirement)				Large-scale family farms			
				Low sales	Moderate sales	Mid-size family	Large	Very large	Non-family		
Conservation and Crop Insurance											
Conservation											
Farms	831	359	190	129	52	42	14	4	41		
Acres	402,970	114,087	91,586	71,060	37,234	20,289	(D)	(D)	53,129		
Crop Insurance											
Farms	1,457	381	274	340	142	161					
Acres	4,050,998	449,829	661,170	636,064	733,931	776,042	338,070	68,148	387,744		
Principal Operator Characteristics											
Male	19,944	7,431	6,977	3,715	445	393	179	96	708		
Female	4,777	1,826	1,607	1,151	27	29	8	1	128		
Primary Occupation - farming	12,392	5,972	4,866	472	374	167	87	454			
Yrs on current farm 2 or less	897	230	388	224	7	12			36		
Yrs on current farm 10 or more	19,329	7,926	6,210	3,634	391	345	162	83	578		
Average age	61	70	54	56	56	56	58	54	59		
Spanish, Hispanic, Latino	9,377	4,196	3,358	1,389	93	72	32	9	228		
American Indian / Alaska Native	5,202	1,834	1,753	1,467	2	3	2	3	138		
White (incl. Spanish, Hispanic, Latino)	19,293	7,349	6,742	3,352	466	418	184	94	688		

Source: USDA-NASS *Census of Agriculture, New Mexico State and County Data, 2012*

Table 17. Land Use Practices, 2012

	U.S.	New Mexico
Total Farms	2,109,303	24,721
Land in Farms (Acres)	914,527,657	43,201,023
Average farm Size (Acres)	434	1,748
Land drained by tile:		
Farms	217,931	362
Total Acres	48,566,201	35,942
Average acres per farm	223	99
Land artificially drained by ditches:		
Farms	216,314	1,908
Total Acres	42,175,207	124,180
Average acres per farm	195	65
Land under a conservation easement:		
Farms	76,441	430
Total Acres	13,186,093	184,973
Average acres per farm	173	430
Land on which no-till practices were used:		
Farms	278,290	1,311
Total Acres	96,476,496	135,476
Average acres per farm	347	103

table continues

Table 17. Land Use Practices, 2012

	U.S.	New Mexico
Total Farms	2,109,303	24,721
Land in Farms (Acres)	914,527,657	43,201,023
Average farm Size (Acres)	434	1,748
Land on which conservation tillage was used:		
Farms	195,738	811
Total Acres	76,639,804	152,747
Average acres per farm	392	188
Land on which conventional tillage was used:		
Farms	405,692	2,859
Total Acres	105,707,971	445,721
Average acres per farm	261	156
Land planted to a cover crop (excluding CRP):		
Farms	133,124	1,012
Total Acres	10,280,793	72,241
Average acres per farm	77	71

Source: USDA-NASS *Census of Agriculture, Custom Census Products, 2012*